#### **ANNUAL REPORT 2014**

For the Fiscal Year Ended March 31, 2014



Nippon Paper Industries Co., Ltd.

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#### Notice regarding the consolidated financial information appearing in this annual report

Nippon Paper Industries Co., Ltd. (hereinafter "the Company"), merged with Nippon Paper Group, Inc., as of April 1, 2013, and took over the Company's consolidated financial statements. The scope of consolidation for the Company has no substantial change from that of Nippon Paper Group, Inc., before the merger. Accordingly, the consolidated financial information until the fiscal year ended March 31, 2013, appearing in this annual report represents that of Nippon Paper Group, Inc.

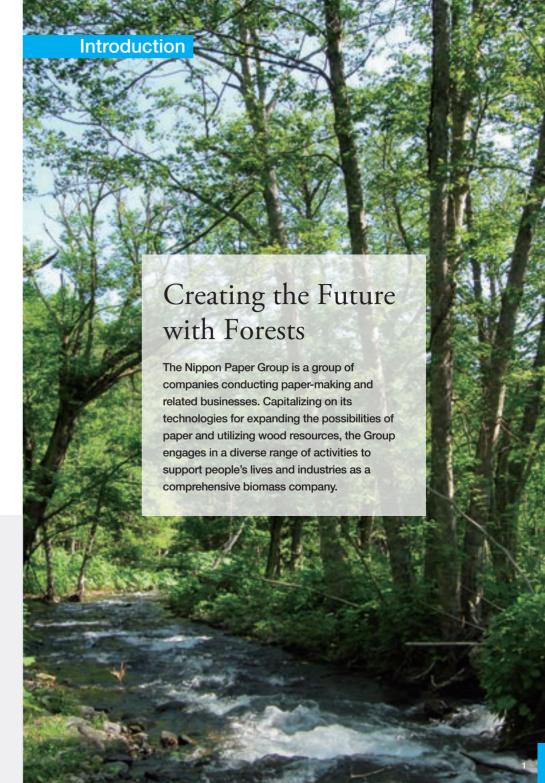
#### Disclaimer

Statements in this annual report concerning plans, forecasts, strategies, beliefs and other forward-looking information related to Nippon Paper Industries Co., Ltd., and companies comprising its corporate group, other than those of historical fact, are forecasts of future business performance based on the judgments of management at Nippon Paper Industries Co., Ltd., and Nippon Paper Group companies in light of currently available information. Accordingly, please refrain from making investment decisions based solely on forecasts of business performance in this annual report. Actual business performance may differ significantly from these forecasts due to changes in a variety of factors.

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# Sustainable Growth and Evolution for the Next

The Nippon Paper Group evolves toward the development beyond times with its global business foundations and advanced wood science technologies.



# **Output of Pulp and Paper**

The Group's production volume of pulp and paper amounted to 6,882 thousand tons—the world's leading level. As a core business, the pulp and paper supports the Group's development.



#### **Global Network**

The Group has an extensive global network consisting of 175 Group companies in Japan and 15 countries. Recently, the Group has been promoting business development in the growth markets recognizing Asia and Oceania as strategic areas.

# 206 Thousand Hectares

#### **Forest Cultivation**

The Group cultivates a vast tract of forests, including company-owned forests of 90 thousand hectares in Japan and overseas afforested areas of 116 thousand hectares, to secure wood resources protecting as an indispensable source for the Group's business operations.

# lion Kilowatts

## **Capacity of Power Generation**

The Group has the nation's largest power-generating capacity except for the electricity companies. While promoting biomass power generation with a leading-edge technology and starting up the mega-solar project, we intend to develop our energy business on a full scale.



#### **Biochemicals**

Our production verification facilities for Cellulose Nanofiber are now in operation. Cellulose Nanofiber features high-strength beyond steel and lightness such as paper, fibrillating wood fiber into four nanometers in width. The high potentiality for entirely-new material is right there.

# Aiming for Sustainable Growth as a **Comprehensive Biomass Company**

By leveraging our wood resources and wood science technologies, we aim to achieve sustainable growth with our stakeholders.



#### Nippon Paper Industries Co., Ltd., and Consolidated Subsidiaries<sup>1</sup>

(Fiscal Year Ended March 31, 2012 to Fiscal Year Ended March 31, 2014)

			(Billions of yen)	Change	(Millions of U.S. dollars <sup>2</sup> )
	2012/3	2013/3	2014/3	2014/3 / 2013/3	2014/3
For the fiscal year:					
Net sales	¥ 1,042.4	¥ 1,025.1	¥ 1,081.3	5.5%	\$ 10,601
Operating income	36.5	25.1	28.5	13.5	280
Ordinary income	6.1	23.1	28.2	22.1	276
Net income (loss)	(41.7)	10.7	22.8	113.8	223
Capital investment	57.2	53.3	47.2		462
Depreciation	74.4	64.9	63.2		619
Free cash flow	13.5	4.2	50.9		499
At the fiscal year-end:					
Total assets	¥ 1,527.6	¥ 1,497.7	¥ 1,480.9		\$ 14,519
Net assets	366.7	396.5	426.6		4,182
Interest-bearing debt <sup>3</sup>	838.3	830.2	775.6		7,604
			(Yen)		(U.S. dollars)
Per share data:					
Net income (loss)	¥ (359.90)	¥ 92.00	¥ 196.67		\$ 1.93
Net assets	3,135.48	3,391.59	3,652.76		35.81
Dividend	30.00	40.00	40.00		0.39
			(%)	-	
			(%)		

# (as of March 31, 2014) The Company's major bond ratings are as follows. Rating agency Rating and Investment Information, Inc. (R&I) A-

Japan Credit Rating

Agency, Ltd. (JCR)

Long-term

bonds

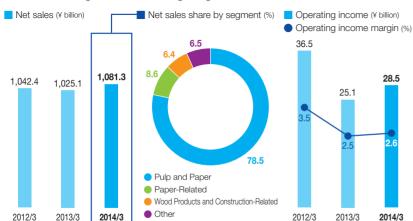
Α

**Bond Ratings** 

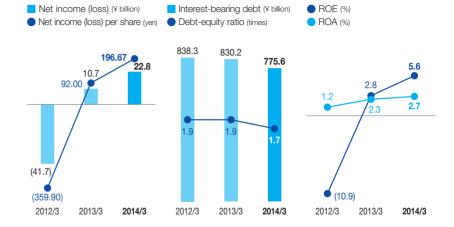
#### Principal financial data: 3.5% 2.5% 2.6% Operating income margin (10.9)2.8 Return on equity (ROE)4 5.6 Return on invested capital (ROIC)5 1.5 2.9 3.3 Equity ratio 23.8 26.2 28.6 Return on assets (ROA)6 1.2 2.3 2.7 Debt-equity ratio (times) 1.9 1.9 1.7 13.407 Number of employees 13.052 13,107

Notes: 1. Nippon Paper Group, Inc. and Nippon Paper Industries Co., Ltd. (hereinafter the "Company"), conducted an absorption-type merger and the Company was listed on the Tokyo Stock Exchange on April 1, 2013.
 Therefore, the business results of the Nippon Paper Group up to the fiscal year ended March 31, 2013 appearing in this report represent those of Nippon Paper Group, Inc.

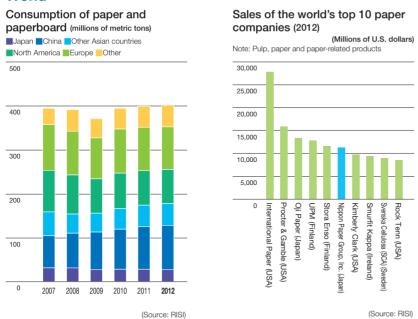
- Amounts in US dollars are included solely for convenience and are translated at a rate of ¥102 = US\$1.00, the approximate rate of exchange on March 31, 2014.
- 3. Interest-bearing debt = Short-term borrowings + Long-term debt



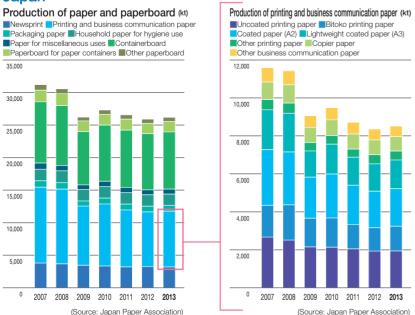
- Return on equity (ROE) = Net income (loss) / Average of shareholders' equity and accumulated other comprehensive income at the beginning and end of the year x 100
- Return on invested capital (ROIC) = (Ordinary income + Interest expense) / (Shareholders' equity and accumulated other comprehensive income + Interest-bearing debt) x 100
- 6. Return on assets (ROA) = (Ordinary income + Interest expense) / Total assets × 100
- 7. Debt-equity ratio = (Interest-bearing debt Cash and deposits) / Shareholders' equity

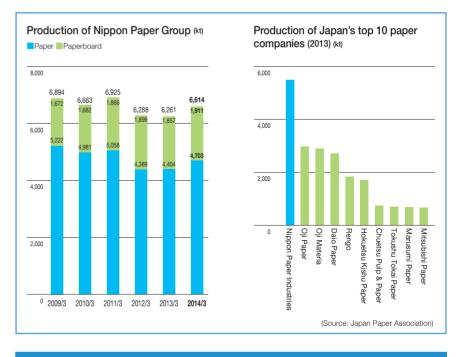


#### World



#### Japan





#### Material balance of domestic pulp and paper business (March 2013)

# Input

Raw materials	
Wood chips	4,461 thousand BDt
Logs	27 thousand BDt
Pulp	395 thousand BDt
Wastepaper	3,080 thousand BDt
Water	869 million tons
Energy	
Electricity	1,169 GWh
Petroleum	270 thousand kl
Coal	2,180 thousand tons
Gas	99 thousand tons
Other non-fossil fuels	1,505 thousand tons
Black liquor*	3,035 thousand tons
•	

# Output

Products		
Paper and household paper products	4.19	million tons
Paperboard	1.41	million tons
Pulp	138	thousand tons

<sup>\*</sup>A by-product of producing pulp from wood chips.

Major Topics in FY2013

#### 2013

April Nippon Paper Group, Inc., was merged into Nippon Paper Industries, which became an operating holding company and was relisted on the First Section of the Tokyo Stock Exchange.

Decided to launch a mega solar project at the Company-owned site in Komatsushima City, Tokushima Prefecture.

**July** Sold all of the shares of YFY CAYMAN CO., LTD.

May

November

August

Decided to set up a coal-fired power generation company in Fuji City,
Shizuoka Prefecture.

Decided to sell the Company's warehouse site of about 43,000 square meters in Kita Ward, Tokyo.

September Announced the price hike of printing paper and business communication paper.

Launched operation of cellulose nanofiber production verification facilities.

**December** Announced the price hike of containerboard.

Decided to acquire shares in the fibrous chain business belonging to SCG Paper Public Company Limited.

Consolidated Jujo Thermal Oy (located in Finland) as a fully-owned subsidiary.

#### 2014

January

Announced the price hike of packaging cartons for beverage product.

February

Started solar power generation at Otake Mill.

**March** Announced the price hike of base paper for paper cup, chipboard, core paper and others.

June The new management team started up.



With good prospects for the recovery of business performance after having achieved the target of ¥25 billion income improvement through the medium-term revitalization plan, we have renewed the management team.

In the past six years, we have gone through difficult situations such as the Global Financial Crisis and the Great East Japan Earthquake. In the meantime, we have engaged in consistent efforts to build a stronger business structure and seek opportunities for our growth. Having survived the difficult periods, Nippon Paper Group now focuses on the further growth.

#### Yoshio Haga

Chairman and Representative Director Nippon Paper Industries Co., Ltd.

#### **Fumio Manoshiro**

To Our Stakeholders

President and Representative Director Nippon Paper Industries Co., Ltd.

Looking back on my six-year term as president

Due to the Global Financial Crisis and the earthquake, the changes of the demand structure accelerated its speed. To address this change, we implemented two drastic slashes in production capacity to optimize our production.

My six-year term as the president since June 2008 had been severe under the fluctuated situations mainly due to the Global Financial Crisis and the Great East Japan Earthquake. Looking back on those days, I think those events may have accelerated the speed of the structural changes in the paper demand due to the aging population and declining birthrate, and the spread of electronic media.

To address the changes as quick as possible, we implemented the management reform such as the slash in production capacity. When the world economy then began to recover gradually, we were hit by the earthquake, with devastating damages to one of our main factories, Ishinomaki Mill. Therefore, we implemented another reform titled "revitalization plan" to reduce the production capacity and to recover Ishinomaki Mill at the same time in order to optimize our production system for the next change in the future. We implemented the large scale capacity reductions amounting to 1.4 million tons in the 6 years, however. I assure that these drastic measures were necessary for the company.

Meanwhile, we were also facing with fluctuated situations in the external environment under the condition of sluggish economy, inflows of imported paper and rapid depreciation of the yen out of the prolonged appreciation. However, we steadily carried out the "revitalization plan" targeted at ¥25 billion income improvement, thereby improving productivity and reviewing its cost, while conducting price hikes to boost the profitability of our paper business.



The N6 Machine at Ishinomaki Mill



#### **Establishment of the New Management Team**

On June 27, 2014, the new management team started up. Having achieved the ¥25 billion income improvement target for the medium-term revitalization plan, we now have good prospects for regaining the level of business performance before Global Financial Crisis, and I thought this was the right time to hand over my duties to the successor. Retiring from an executive officer, I will supervise the whole management of the Group as Chairman of the Board of Directors.

Fumio Manoshiro, the new president, provided excellent managerial support for the Group under the severe business situations after the Great East Japan Earthquake. I strongly believe that his persistent approach with guts will lead the Group, which ensures sustainable growth as a comprehensive biomass company.

Toward the next step, we established the foothold for the expansion of overseas businesses, while initiating the transformation of business structure as a "comprehensive biomass company."

During the six years, I initiated efforts to establish the foothold for the expansion of overseas businesses, while making strategic moves to transform the business structure as a "comprehensive biomass company." For the expansion of overseas businesses, we recognize Asia and Oceania as strategic areas and promote business operations in Thailand, Australia and China.

Regarding the transformation of the business structure, I already had a sense of crisis about the declining paper demand when I assumed the duties as the president. Based on the concept of "opportunities created from wood," I therefore initiated efforts to transform the business structure by reviewing our management resources and exploring new business opportunities toward potential growth.

Subsequently, we experienced the nuclear plant accidents in the wake of the tsunami disaster, which resulted in a change in the environment concerning the supply of electricity. Taking this opportunity, we initiated full-scale efforts to expand involvement in the energy business. Moreover, we are promoting R&D efforts in the fields of biochemicals, represented by cellulose nanofiber, healthcare, packaging and industrial materials, while streamlining the organizations for operating those new fields of business.

By integrating these efforts, we are going to provide **diverse value utilizing wood resources in a sophisticated way** to the society for the sustainable growth.

Our success in having overcome the difficult times is all thanks to the trust of our shareholders, support from our business partners and product users, and the ceaseless efforts of all Group employees, for which I would like to express my sincere and profound gratitude.

Under the leadership of the new management team, the Nippon Paper Group will continue to seek **sustainable growth as a "comprehensive biomass company"** so that we can fulfill the expectations of our stakeholders. We would truly appreciate if you could keep eyes on our business development and support the Company.



Fumio Manoshiro

President and Representative Director Nippon Paper Industries Co., Ltd.

Changing gears
to accelerate
transformation of the
business structure

#### On taking the office of president

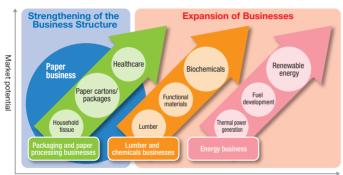
My mission is to develop and enhance the Group's businesses as a "comprehensive biomass company" without slowing the upward momentum before passing it on to the next generation.

I was appointed as president of the Company to take over the leadership of the Nippon Paper Group. The Company has finally recovered from the damages due to the Great East Japan Earthquake and is expecting to continue growth in profit for the fiscal year ending March 31, 2015. Without slowing this upward momentum, developing the Group's businesses as a "comprehensive biomass company" and enhancing the quality thereof before passing it on to the next generation is my mission as president.

I was involved in the procurement of raw materials for years, as well as the promotion of afforestation overseas. Afforestation, which used to be only a means of acquiring materials for making paper, is now given growing importance as management resource essential to the Company's growth as a "comprehensive biomass company." With the recognition of the changing needs of the times, I have strengthened my determination to tackle the challenges ahead.

The Nippon Paper Group has leading technologies for holding and utilizing wood resources, which enables us to build up its business portfolio with great variety and depth. In addition, using renewable resources, such as wood, matches the demand of the present age for establishing a sustainable society. By fulfilling such demand, we would like to ensure our own sustainable growth.

Meanwhile, it does take time to get returns from growth investments. Making a bridge to the point when we can achieve those returns, without slowing the upward momentum of existing businesses, is one of the key issues to address during my term of office as president.



Allocation of management resources

#### The status of operations for FY2013

In fiscal 2013, we effected price hikes for printing paper. We achieved an increase in both domestic and export sales volumes, with increased revenue and income.

In fiscal 2013, yen depreciation reduced the inflow of imported paper. This resulted in the recovery of domestic papermakers' shipments, whereas the prices of fuels and raw materials rose significantly.

In this condition, the Group, as a price leader, **conducted price hikes of printing paper in April and October 2013.** These price revisions, I believe, contributed much to the considerable recovery of the domestic market price in fiscal 2013.

The Group's domestic and export sales volumes of paper and paperboard grew, leading to year-on-year increases in revenue and income. Domestically, the relationship of trust with many customers helped us regain the part of our market share that had been lost after the earthquake. Benefiting from the cheaper yen, we were also able to increase the volume of exports mainly targeted at Asia and Oceania.

Despite the significant increase in fuel and material prices, we achieved income growth for fiscal 2013, owing to the aforementioned measures on the selling side, as well as the cost-cutting effect under the revitalization plan and increased efficiency due to a rise in the capacity utilization rate up to 97%.

FY2013 consolidated financial highlights		(¥ billion)
Net Sales	1,081.3	(5.5% year-on-year increase)
Operating Income	28.5	(13.5% year-on-year increase)
Ordinary Income	28.2	(22.1% year-on-year increase)
Net Income	22.8	(113.7% year-on-year increase)

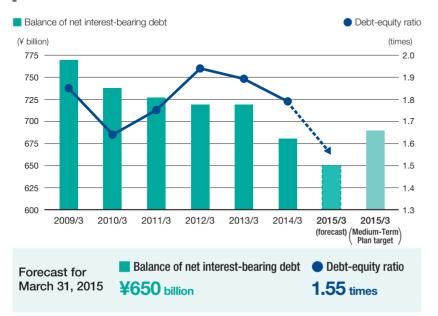
Reinforcing the corporate structure for the paper and paperboard businesses

Due to the contribution of the effect of price hikes throughout the year, we forecast increases in revenue and income for the year ending March 31, 2015. Although damaged by the earthquake, our financial standing has been improving steadily.

The forecast of our consolidated business results for the fiscal year ending March 31, 2015, is as follows: net sales of ¥1,100 billion (1.7% year-on-year increase), operating income of ¥40 billion (increased 40.2%), ordinary income of ¥35 billion (increased 24.2%) and net income of ¥26 billion (increased 14.2%). The price hikes made in fiscal 2013 are expected to remain effective throughout fiscal 2014, and we plan to conduct price hikes for containerboard and other products. The possible effect of those price revisions is reflected in the above forecast.

Although damaged by the earthquake, our financial standing has been improving steadily. In fiscal 2013, we reduced net interest-bearing debt by ¥41 billion chiefly through the sale of assets. For fiscal 2014, we project a further shrinkage of the balance of net interest-bearing debt to ¥650 billion to fulfill the target for improvement of the financial position set forth in the Fourth Medium-Term Business Plan

#### Reduction of net interest-bearing debt



While proceeding with the change of product mix, we will build up the Pacific Rim marketing network. On the production front, we will make investments to stabilize operations.

As for the reinforcement of the corporate structure for the paper and paperboard businesses—our core fields—it is absolutely critical to support the continuous income expansion until investments for the growth takes effect.

To enhance our marketing, we have been proceeding with the change of product lineup in the field of high-functioned products such as industrial paper and so on. This is achieved by mobilizing the expertise of engineers on the front line of marketing so that customer needs can be better and more precisely satisfied, and the results have been positive.

Led by the International Sales Management & Planning Department established in September 2013, we have been cooperating with our overseas subsidiaries to build up the Pacific Rim marketing network. We used to lack such cooperation, but optimization of the intergroup alliances has enabled an organic connection between the Group companies for effective cooperation in the export of Group products.

As regards production, we will invest ¥20 billion to improve domestic production facilities in the next three years for the stabilization of operations. In addition, Japanese technical experts will be sent to overseas facilities to improve production efficiency and promote the introduction of new equipment. To accommodate the change of product mix, we are going to invest in the changeover of production equipment as needed.



Progress of overseas business development centering in strategic areas

# Recognizing Asia and Oceania as key strategic areas, we are working on the new initiatives.

#### Thailand

In March 2014, Siam Nippon Industrial Paper Co., Ltd. ("SNP"), a joint venture company established by the Company and SCG Paper Public Company Limited ("SCG Paper"), initiated the operation of a paper machine for industrial one-sided glazed paper with a production capacity of 43 thousand tons per year. SNP focuses

on sales of high-value-added products centering on industrial and functional paper, mainly targeting at Southeast Asia.

To establish the foothold for further expansion of businesses in these regions, we acquired 22% of the shares of the operation company with the fibrous chain business belonging to SCG Paper. By utilizing the management resources of both companies, we will develop into these regions.



Paper machine at SNP

#### Australia

Although this is a relatively small market with the combined population of Australia and New Zealand being 28 million, we are operating businesses to meet the specific needs recognizing their high environmental awareness.

In 2014, Australian Paper plans to begin operations with an annual production capacity of 50 thousand tons at the recycled pulp plant, Maryvale Mill, with



Headquarters of Australian Paper

the technologies developed in Japan. Through our development in recycled paper products, we intend to represent our products as a differentiated service provider in this environment-conscious market.

#### China

Lee & Man Paper Manufacturing Limited, an equity-method affiliate, is steadily expanding its businesses. In 2012, the company introduced the new paper machine for white paperboard with an annual production capacity of 600 thousand tons, and some of its products are distributed through the Group's sales network.



 Newly introduced paper machine for white paperboard

#### Other areas

In 2013, the Company converted AMCEL, a Brazilian subsidiary engaging in afforestation, into its wholly-owned subsidiary through the additional stock acquisition. We anticipate the demand expansion for trees not only for paper but

also for fuels and chemical products. At present, the Company has completed afforestation in half of its 130 thousand-hectare available area, where there is more space for further afforestation remaining.



AMCEL's afforested land

Key strategic areas

Initiatives for expanding and creating growing fields

Regarding the energy business, the Group has been promoting the power sources development toward the net sales target of ¥50. billion. As for the biochemicals business, we are accelerating the initiatives for the commercialization of CNF

The Group's initiatives for expanding and creating growing fields centered on four business fields; energy, biochemicals, healthcare and packaging & industrial materials.

For the energy business, we have been promoting the development of power sources with an aim to attain net sales of ¥50 billion within several years. In addition to the supply of excess electricity by utilizing existing power generation plants, we have decided to expand our power-supply capacity by introducing solar power generation at the Company-owned land at Otake Mill (Hiroshima) and Komatsushima Mill (Tokushima), biomass power generation at Yatsushiro Mill (Kumamoto) and coal-fired thermal power generation at Fuii Mill Suzukawa (Shizuoka). Considerations are also under way for the construction of a coal-fired thermal power plant at Ishinomaki Mill (Miyaqi), In 2013, the Company registered itself as a power producer and supplier.

For the biochemicals business, we have accelerated efforts to realize the commercialization of cellulose nanofiber (CNF). The production verification facilities for CNF started operations in November 2013 on the site of Iwakuni Mill. Currently, evaluation of the feasibility of the CNF business is under way, with sample products being supplied to potential users, including companies and research organizations. We are considering the introduction of a larger-scale CNF production plant in the future.



Photovoltaic equipment at Otake Mill

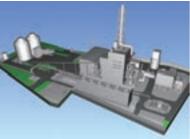


Image of a coal-fired power plant (Suzukawa Energy Center)

For details, please refer to the "Special Feature: From the Frontline of Our Growth Strategy" on pages 25-32.

#### The Group's future direction and strategic investments

While promoting measures to improve the profitability of existing businesses, we plan to invest approximately ¥200 billion over the next three years for the future growth.

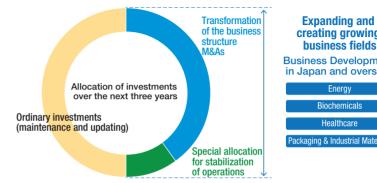
As to the future direction of the Group, we will continue efforts to improve the profitability of overseas business operations and review the businesses not fully optimizing their potentialities, while taking on new initiatives for the additional earnings.

As part of such efforts, we will not only make investments in growing fields such as the energy and chemicals businesses but also explore M&A opportunities that can enhance the Group's business portfolio as a "comprehensive biomass company," thereby expanding its scale of business operations.

The Group has made investments with the amount of ¥50 billion a year. However, restructuring financial foundation is mostly completed, therefore, we plan to invest approximately ¥200 billion, of which 40% or so will be allocated to the transformation of the business structure and M&As over the next three years.

#### Allocation of investments over the next three years

#### Making investments actively for the transformation of the business structure.



creating growing business fields **Business Development** 

in Japan and overseas

#### To Our Stakeholders

#### Returning profits to our shareholders

The annual dividend per share for the fiscal year ended March 31, 2014, remained unchanged from a year earlier at ¥40 per share, consisting of ¥10 interim and ¥30 year-end dividends. For the fiscal year ending March 31, 2015, we project an increase of ¥10 to ¥50 per share, consisting of ¥20 interim and ¥30 year-end dividends.

For future dividends, we aim to return to the pre-disaster level of ¥80 per share, while taking our level of earnings into account. In parallel, growth investments will be promoted to increase the future corporate value of the Group so that we can fulfill the expectations of our shareholders.

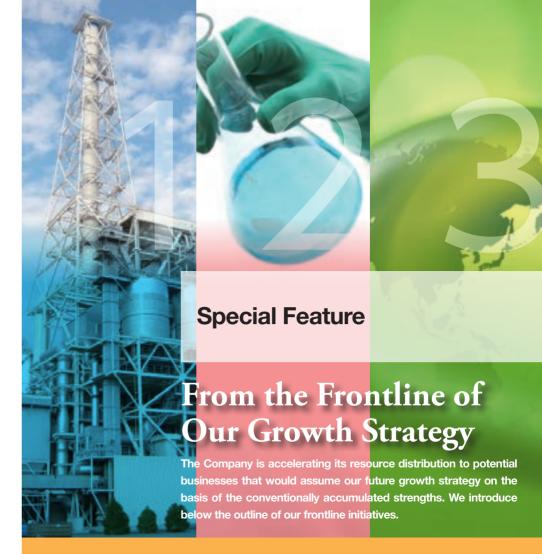
# Centering on two key phrases—"people's lives and cultures" and "being sustainable"—we seek to enhance our corporate value.

We are working on a long-term vision to shape the future of the Group over the next 10–20 years. Such a vision is expected to center on two catchphrases—"people's lives and cultures" and "being sustainable."

Our future growth fields, including energy, biochemicals and packaging, are closely connected with our lives, whereas paper as a medium of providing information will continue to contribute to the enhancement of cultural value. In other words, it can be said that our mission is to continue to benefit society in terms of "people's lives and cultures."

Meanwhile, in the future, all business activities will be tasked with ensuring global environmental sustainability. When we grow as a "comprehensive biomass company," operating businesses based on our own wood resources will provide a great advantage for the Group.

We will continue to pursue the sustainable application of wood resources, thereby contributing to the enhancement of the value of "people's lives and cultures." The continuing support of our valued stakeholders would be greatly appreciated.



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# **Initiatives in the Energy Business**

Interview with the key person in the energy business

**Perspective of Nippon Paper's Energy Business and its Potentiality** 

Tomoko Murai

Deputy General Manager of Energy Business Department



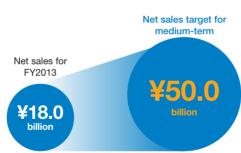
We address the development of the energy business by making the most of power generation facilities and the know-how on fuel procurement and facility operation, which are important management resources of the Group.

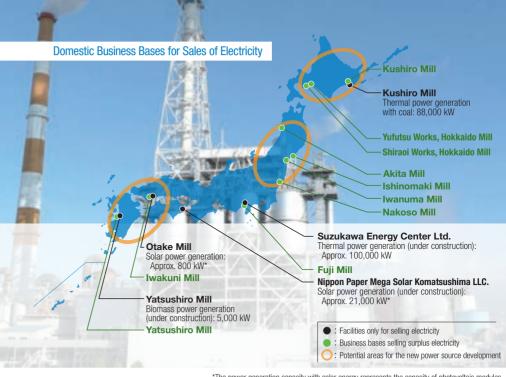
Following the Great East Japan Earthquake, the business environment surrounding electric power industry has considerably changed. In addition, the feed-in tariffs (FIT) scheme for renewable energies serves as a spur of our business. We will expand the business based on our strengths with the accumulated expertise in fuel procurement for power plants, which utilizes various kinds of fuels and operating know-how.

In FY2013, we decided to construct a power plant on the site of the Company's former plant in Fuii City. We also successfully moved ahead on projects such as the solar power generation at Otake Mill and the sales of electricity on JEPX, the sole wholesale electric power exchange in Japan.

In the near future, we will promote various initiatives such as the sales of surplus electricity to be generated from existing power plant facilities. the new development of power sources in addition to the FIT-based power

generation business with renewable energy and the operation business with medium sized power plants on the scale of 100,000 kW. As the goal for the mediumterm business plan, we aim to achieve the net sales of ¥50 billion.





\*The power generation capacity with solar energy represents the capacity of photovoltaic modules.

#### ► Ongoing Projects for New Power Generation

#### Biomass power generation (in Yatsushiro City)

A new power generation facility with 5.000 kW capacity at the Yatsushiro Mill that solely utilizes unused domestic lumber as a fuel is under construction. The electricity sales amount is expected to be about ¥1.3 billion per annum on the basis of the FIT scheme, and the Group plans to start power generation from March 2015

#### Solar power generation (in Komatsushima City and Otake City)

Nippon Paper Mega Solar Komatsushima LLC., in which the Group has a 50% stake, will soon start power generation with approximately 21,000 kW\* capacity at the site owned by the Company in Komatsushima City. The sales amount is expected to be about ¥0.8 billion per annum, and the Group plans to start power generation from February 2015.

Furthermore, solar power generation (approximately 800 kW\*) using part of the plant site in Otake City started in February 2014.

\*Power generation capacity of photovoltaic module

#### Construction of a new thermal power plant (in Fuii City)

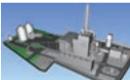
The Group will newly construct a thermal power plant with 100,000 kW capacity at Company's former plant site in Fuji City. Suzukawa Energy Center Ltd., established through a joint capital investment from Mitsubishi Corporation, Chubu Electric Power Co., Inc., and the Company. The Company secures the revenue from consignment of operating the plant in addition to the earnings generated by its power generation business.



Yatsushiro Biomass Power Plan (under construction)



Otake Mill (Photovoltaic power plant)



Suzukawa Energy Center (rendering image)

Special Feature From the Frontline of Our Growth Strategy

# The Second Stage of Cellulose Nanofiber

Accelerating initiatives toward the practical use

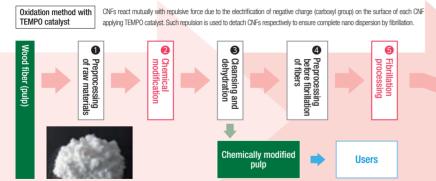
Challenge under way with production verification facilities



Aiming for the practical use of cellulose nanofiber (CNF) as early as possible and its commercialization by accelerating the establishment of mass-production technology and the development of applications

In October 2013, the Group established Japan's first production verification facilities (production capacity: more than 30 tons per year) for CNFs at Iwakuni Mill. At present. we distribute sample products to potential customers in diversified industries for application development while addressing the establishment of mass-production technology and cost improvement toward industrial applications.

CNF has excellent features such as lightness, high strength, low thermal expansion, barrier against oxygen and thickening. In particular, as our CNFs are chemically modified, diverse development can be projected in response to meet each customer needs. For example, the oxidation method with TEMPO catalyst\* ensures the production of CNFs with uniform fiber width, which enables them to be highly functionalized such as metal nano particles supported on the fiber surface. Meanwhile, carboxmethylated CNF is expected to be used for foods.



#### Application Fields of Cellulose Nanofiber (CNF)

#### Nano-composite materials



For automobile parts Lightweight and high-strength automobile parts can be produced by mixing CNF with resin or rubber

#### Functional sheets



For nackaging materials for foods, etc. Films featuring gas barrier function have an excellent effect in preserving the freshness of foods

#### **Functional additive**



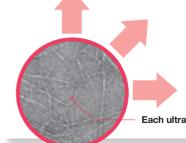
For cosmetics, foods, naints, etc. CNF makes it possible to add . viscositv in water and disperse micro particles.



For industrial filters masks, etc. Sheets made from CNF with highspecific surface effectively capture grit and dust in the air.



For electronic materials and transparent displays CNF transparent sheets are expected to be used in the electronics field due to their high transparency and low thermal expansion.



Each ultrathin fine fiber is CNF!

#### What is Cellulose Nanofiber?



CNF is the world's most-advanced biomass. material, which sophisticatedly refines wood fibers (pulp) up to nano-order particulates. As it originates from plant fibers, CNF features environmental loadreducing in terms of its production process and waste disposal, and also its lightness. In addition, CNF's elastic modulus is as high as that of aramid fiber, which is known as a high-strength fiber. It has low thermal expansion on per with glass with good barrier property against gases such as oxygen.

# **Development** into the Growing **Southeast Asian Markets**

For the further strengthening of the relationship with SCG Paper Public Company Limited, Thailand

Participating in the Fibrous Chain business (afforestation, pulp and paper)



#### Accelerating our business development in Thailand as a key base in Southeast Asia

The Company acquired approximately 22% of the shares of SCG Paper's Fibrous Chain\*1 on June 26, 2014, for about ¥11.0 billion to participate in the business. The Company plans to increase its equity ratio up to approximately 30% by around 2016.

Recognizing Thailand as one of our strategic bases for the production and sales in Southeast Asia, the Company has commenced its comprehensive business alliance with SCG Paper in 2008. In 2012, the Group established Siam Nippon Industrial Paper Co., Ltd. (SNP)\*2 as a joint venture with SCG Paper, SNP started the operation of new facilities for machine glazed paper in March 2014.

Taking the stock acquisition as an opportunity, we will accelerate business development with the management resources of both companies in the pursuit of the Group's sustainable growth in Southeast Asia.



 Major production sites of SCG Paper's Fibrous Chain

- \*1 SCG Paper's operating company comprised of three product categories for afforestation, pulp (produced 470 thousand tons per year) and paper (produced 570 thousand tons per year). The net sales for 2012 was approximately 17.0 billion baht (approximately 53.0 billion yen).
- ★2 Nippon Paper Group holds 55% of the equities as investment ratio.

New paper machine equipped for our joint venture company, SNP

#### Producing 43 thousand tons of machine glazed paper per annum



In the emerging Asian countries, the demand for high-value-added industrial paper has been increasing in accordance with their economic growth. It is required in the fields of food-packaging, medical products, architectural materials and so forth. To meet such demand, SNP has newly installed the world's largest paper machine with a capacity of 43 thousand tons per year and its operation has been started in March 2014. The Group aims to maximize profits by fully taking advantage of its production expertise and its sales routes in Asia.

#### Sales network in Asia

The Group has 15 sales bases in Asia outside Japan and sells approximately 350 thousand tons of paper and paperboard a year, including sales of other company's products. We will accelerate business development in Asia centered in Thailand by enhancing the existing sales network.



Sales bases in Asia

### **Biomass News**

### A New Production Line for Cellulose Powder Has Started its Operation

In response to the demand expansion in the food and healthcare products sectors

At the Yufutsu Works of the Hokkaido Mill, the newly installed cellulose powder production facility started commercial operation in May 2014. We aim to reinforce our profit-earning capacity while endeavoring to ensure the stable supply of products in response to the expected demand expansion in the food and healthcare products sectors.

Cellulose powder is an impalpable pulverulent body made from selected pulp, which is first hydrolyzed then refined, dried and pulverized. The Company provides various products ranging from food to industrial applications in a wide variety of fields as the largest cellulose powder manufacturer in Japan.

With the installation of this new facility, the Group now operates four cellulose powder production facilities, consisting of two lines in the Hokkaido Mill and two lines in the Gotsu Works in Shimane.

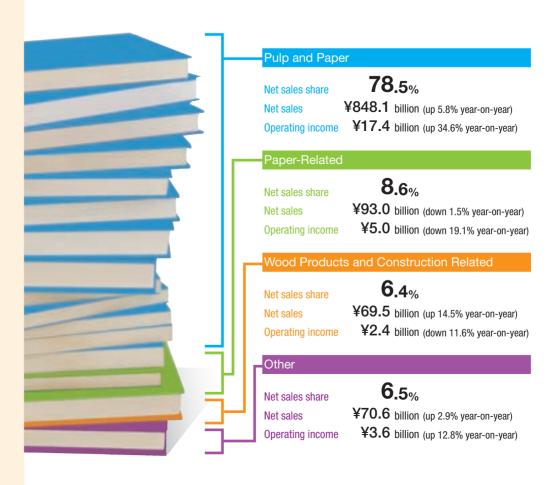
# Research on a Production Increase of Wood Biomass Adopted as an NEDO Project

Joint R&D project with Tokyo University of Agriculture and Technology and Chiba University

The Group's R&D project was selected by the New Energy and Industrial Technology Development Organization (NEDO) as a "Project on the Development of Useful Elemental Technology for Biofuel Production."

The Group is committed to this joint R&D project with Tokyo University of Agriculture and Technology and Chiba University. We will work toward practical use of the yield-enhancing technology for wood biomass suitable for biofuel and the evaluation and screening technology for highly productive wood biomass during the selection period by the end of March 2015. At the same time, we intend to make use of the results for the future development of the overseas energy business by using the eucalyptus forests planted and owned by Amapa Florestal e Cellulose S.A. ("AMCEL"), a subsidiary of the Company in Brazil.

# **Business Overview**



Business Segment Overview	34
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OPulp and Paper	38
Paper-Related	41

**Business Seament Overview Business Overview** 



#### **Description of Business**

Various paper, paperboard and household paper products in the seament lead the domestic industry in production, sales volumes and quality. We are working to reorganize our production structure. At the same time, we are proactively developing overseas markets especially in Asia and Oceania.

#### **Main Products**

Paper • Newsprint • Printing and publication paper

Business communication paper 
 Packaging paper

Paperboard • Containerboard • White paperboard

 Chipboard
 Base paper for building materials Household paper products • Facial tissue

Bathroom tissue Adult dianers

Specialty and high-performance products

Filter paper
 Thin paper
 Tobacco-related paper

#### Change in performance

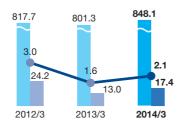
- Net sales (¥ billion) Operating income (¥ billion)
- Sales to operating income (%)

#### FY2013 operating results ¥848.1 billion Net sales (up ¥46.8 billion year-on-year)

78.5%

¥17.4 hillion Operating income

(up ¥4.5 billion year-on-year)



#### **Review of FY2013 operating results**

Although prices of raw materials and fuel increased due to yen depreciation, sales and profits in the segment increased due to increased sales volumes, price hikes and cost-cutting efforts.

Domestic demand for paper and paperboard was firm mainly supported by the economic recovery. Sales of printing and business communication paper increased due to an expansion of exports, as well as for the usage as a substitution for the declined portion of imported paper. Sales of newsprint decreased slightly, affected by the decline in the circulation of newspapers. As for paperboard and household paper products, the last-minute demand before the consumption tax hike was a contributive factor to increased sales.

# Paper-Related

#### Description of Business

In the segment, two business domains are promoted: the paper processing business delivers value-added products made of paper, and the chemical products and functional materials business utilizes various technologies and expertise entailing the advanced use of wood and papermaking byproducts.

#### **Main Products**

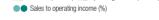
#### Processed paper products

- · Liquid-packaging cartons
- Filling machines and maintenance services.
- Paper bags
   Adhesive paper

#### Chemical products and functional materials

- Dissolving pulp Chemical products Functional films
- Drafting and copying media

#### Net sales share Change in performance 8-6% Net sales (¥ billion) Operating income (¥ billion)





#### FY2013 operating results

¥93.0 billion Net sales (down ¥1.5 billion year-on-year

¥5.0 hillion Operating income

(down ¥1.2 billion year-on-year

#### **Review of FY2013 operating results**

Sales and profits in the segment declined due to decreased sales of liquid-packaging cartons, dissolving pulp and functional materials, as well as an increase in prices of raw materials and fuel.

Despite an increase in demand for liquid-packaging cartons for vegetable beverages, the sales volume declined mainly due to ongoing negative trends such as a decline of the population and consumers' tendency to turn away from milk. Although sales of chemical products centering on concrete admixture were favorable, demand for dissolving pulp and functional films was stagnant.

**Business Segment Overview Business Overview** 

#### Wood Products and Construction Related

#### **Description of Business**

In the seament, three business domains are engaged; the lumber business that developed out of our efforts to procure lumber for papermaking. the construction materials business that works lumber into value-added products, and the civil engineering and construction business that originated from the plant-maintenance units of our naper mills.

#### **Main Products and Services**

- Lumber
- Construction materials
- Civil engineering

## Net sales share 6.4%

#### FY2013 operating results

¥69.5 hillion Net sales

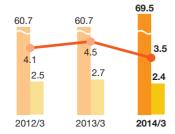
(up ¥8.8 billion year-on-year)

¥2.4 hillion Operating income

(down ¥0.3 billion year-on-year)

#### Change in performance

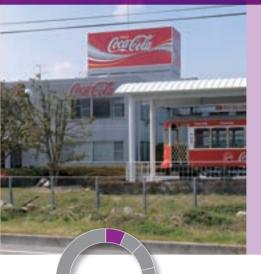
Net sales (¥ billion) Operating income (¥ billion) Sales to operating income (%)



#### **Review of FY2013 operating results**

Sales volume increased considerably in the lumber and construction materials sectors mainly due to the increase in housing starts. Meanwhile, profits were stressed by the rise in labor costs from the shortage of manpower, as well as increases in materials, fuel and logistics expenses, thereby resulting in an increase in sales but a decrease in profits.

#### Other



#### **Description of Business**

In the segment, a variety of businesses that generate synergies with the core businesses of the Group are engaged, including the beverages business: the sports and leisure business, which draws on the Group's real estate assets; and the logistics business, which provides support to the pulp and paper business.

#### **Main Products**

- Beverages
- Warehousing and transportation
- Sports and leisure

#### Net sales share Change in performance 6.5%

#### Net sales (¥ billion) Operating income (¥ billion)

Sales to operating income (%)

#### FY2013 operating results

¥70.6 hillion Net sales (up ¥2.0 billion year-on-year)

¥3.6 billion Operating income

(up ¥0.4 billion year-on-year)



#### Review of FY2013 operating results

In addition to the intensified competition among beverage manufacturers in the beverages business, fuel costs rose and personnel expenses increased in the logistics business primarily due to the shortage of truck drivers. However, sales and profits in the segment increased partly due to the steady performance of the sports and leisure business by more than offsetting such negative factors with cost-cutting efforts such as the reduction of the cost of manufactured goods and selling, general and administrative expenses.

**Business Strategy Business Overview** 

#### **Pulp and Paper**

#### Paper: Summary of Business Strategy

- Maintain sales prices after price hike
- Develop products that appropriately meet user needs
- Increase exports mainly for Asia and Oceania markets



Interview with the key person in the

# Paper Business

Shinichi Sato Managing Executive Officer General Manager of Printing Paper Sales Division

In FY2013, it became indispensable for us to raise prices to reproducible levels given weakening market price with significant increase of imported paper in the previous fiscal year and the rises of raw material and fuel prices due to ven depreciation. To this end, we raised product prices of printing paper, of which prices had fallen significantly, by about 20% in the first half of FY2013. In the second half, we subsequently addressed price increase by more than 10% for all types of printing and business communication paper and processing base paper, thereby achieving positive results to a certain level.

Our domestic sales volume restored mainly by recapturing volumes from imported paper. At the same time, exports almost doubled the sales volume in the previous fiscal year.

In FY2014, we will strive to increase profitability through the integrated manufacturing and sales structure, which was streamlined in the past year. Our priority is to maintain the raised price. In addition, we intend to raise the value of paper via customizing of products that incorporate customer needs so as to connect this initiative with product renewal and/or new products. We will work to raise our market evaluation by gaining customers' trust through these customer-focused initiatives.

We will also continue to focus on increasing exports, and a year-on-year increase of approximately 20% is projected primarily for Asia and Oceania markets.

#### Paperboard: Summary of Business Strategy

- Improve profitability via price hike of our products and by reducing energy costs
- Aim to increase sales volumes exceeding the average market level by responding to customers' needs for thinner and lighter products, streamlining production systems
- Expand exports with products that leverage the characteristics of each mill



In charge of Paperboard Division

In FY2013, the sales volume of paperboard was higher than that for the previous fiscal year, mainly sustained by stable demand for corrugated box. However, we faced a harsh business environment in the aspect of profits, affected by such adverse factors as the weakened prices of containerboard and rises of raw materials and fuel prices, especially the increase in waste paper and natural gas prices.

To cope with these difficult circumstances, we addressed a price hike of about 15% for containerboard in January 2014, and our customers understood and accepted such price correction by the end of FY2013.

In the domestic paperboard market, a slight positive growth rate is predicted in FY2014. The Company aims to achieve a growth rate exceeding the average in the market by streamlining its production systems to fit well with market needs for thinner and lighter corrugated board and developing new products with improved printability. On the profit front, although the Company is breaking away from the difficult situation due to the price hike, we will pursue further reduction in energy costs with measures such as the improvement of operating efficiency of our production facilities.

Meanwhile, in FY2013, we focused on exports for Asian countries into which Japanese companies entered, thereby raising sales volume from the previous 4-5 thousand tons per month to 7 thousand tons. In FY2014, to increase the sales volume to 10 thousand tons per month, we will export products such as the kraft liner, which is produced at the Akita mill, utilizing competitive in-house kraft pulp. We also plan to expand sales of these products to other Asian companies.

Business Strategy

Business Overview

#### **Pulp and Paper**

#### Household paper products: Summary of Business Strategy

- Promote profit improvement measures in the aspect of production, sales and logistics
- Pursue improving product value along with price hike
- Proactively invest management resources for the expansion of the healthcare products business



Interview with the key person in the

# Household Paper Products Business

#### Yasunori Nanri

President and Representative Director of Nippon Paper Crecia Co., Ltd.

In FY2013, we expanded the healthcare products business, which is a growth field, while striving to **improve profitability of the household paper products.** 

For profits, given the harsh business environment with rises of raw material and fuel costs despite the expansion of sales volume due to the last-minute demand before the consumption tax increase, we **ensured profits at the same level as that for the previous fiscal year** through comprehensive profit improvement efforts in production, sales and logistics operations. We **reinforced our production capacity and reduced fixed costs,** whereas we reduced logistics expenses via consolidation of stocking warehouses, in addition to sales expansion by drawing on the power of our brands and maintenance of product prices.

In the healthcare products business, we focused efforts on sales of the Poise<sub>®</sub> healthcare products to care for light incontinence. We achieved an approximately 30% year-on-year sales expansion by newly establishing a production line in the Kyoto Mill and running TV commercials and storefront sales promotion activity. We launched ultra-slim types for women and renewed the overall Poise<sub>®</sub> series. In addition, we reinforced the lineup for men by offering three types. With the Healthcare Products Sales Division as the newly formed core organization, we intend to strengthen our production system toward further business expansion and proactively invest our management resources in sales and R&D activities.

In FY2014, we will **actively launch new products** for the respective product sectors including the mainstay brands Kleenex<sub>®</sub> and  $Scottie_{®}$ , which celebrate their 50th anniversary since entering the market. We will pursue enhanced value of our products that would propose more affluent lives to consumers by increasing the number of character goods including those of *Frozen*, of Disney.

#### Paper-Related

#### Paper-Pak: Summary of Business Strategy

- Propose new containers that appropriately meet the needs for smaller packaging and higher added value
- Conduct price hike to improve profitability
- Promote in-house manufacturing of base paper and sales to markets overseas

Interview with the key person in the

## Paper-Pak Business

#### Tetsuya Oichi

Executive Officer General Manager of Paper-Pak Division

In FY2013, despite steady performance of products for soft drinks, sales volume of liquid-packaging cartons was lower than that of the previous fiscal year partly due to the recent consumer trend of turning away from milk. Furthermore, the division's profits declined by half from a year earlier, affected by negative factors such as the impact of yen depreciation, **price increase of imported base paper**, for which the supply-demand relationship tightened, and **the rise of energy costs.** 

Meanwhile, the non-aluminum FUJIPAK container, our new product that enables long-life storage of beverages without using aluminum, was adopted for vegetable beverages by leading beverage manufacturers. This achievement was a successful result of meeting customers' need for environmental-friendly products as we have a long-term record of providing liquid-packaging cartons that directly pack beverage in.

In FY2014, following the consumption tax hike, beverage manufacturers are to consider a review of packaging modes to reduce container capacity and add high value. We see this change as an opportunity and proactively propose new paper containers.

Moreover, to cope with the deteriorating profitability mainly due to the rise of imported base paper prices, we **conducted a price hike for paper containers for beverages** in April 2014. In FY2014, we will address profitability as the most important issue in the business with these measures and cost-reduction efforts.

For the medium- and long-term perspectives, we will promote in-house manufacturing of base paper within the Group. In addition, we will take the initiative of proposing original packages for overseas markets to support Japanese-affiliated beverage manufacturers to develop overseas business.

#### **Business Strategy**

#### Paper-Related

#### Chemical Products and Functional Materials: Summary of Business Strategy

- Increase production capacity and sales of chemical products
- Improve profitability for dissolving pulp (DP) and functional films
- Expand exports

Interview with the key person in the

# Chemical Products and Functional Materials Business

#### Masahiko Ota

Managing Executive Officer General Manager of Chemicals Division

This division promotes **R&D type manufacturing** centering on the effective utilization of wood components, and its feature is that many products boast high market shares in Japan and overseas although their markets are niches. As the new general manager of the division, I intend to strengthen close ties with customers of our staff at the respective research, manufacturing and sales fields so as to steadily reinforce the strength of our businesses.

In FY2013, although **chemical products performed stably** such as in chlorinated polyolefin resin and concrete admixture, the international market conditions for DP remained sluggish due to excessive supply and the expansive trend of functional films in FY2012 slowed. Consequently, both sales and profits of the division declined, on the whole.

In FY2014, we aim to achieve increases in sales and profits with measures such as sales expansion of chemical products and improving profits for DP and functional films. We have been active **in capital investments for a production increase** of chemical products, as represented by the start-up of new facilities for cellulose powder and chlorinated polyolefin in 2013 and 2014, and **expansion of exports is also planned.** We will strive to reduce the impact of market conditions and increase profits by expanding sales of **high-value-added DP products.** Meanwhile, we will aim to expand sales of functional films by precisely and flexibly responding to users' requests.

Through investments in recent years, we have determined that our mediumand long-term growth will come from the double axes of chemical and DP products, which are showing stable growth rates, and functional films, for which we project high growth potential capturing the market expansion. In the future, the division will assume the important role in the comprehensive biomass company through the sophisticated utilization of wood biomass.



The Nippon Paper Group values ties with its stakeholders and local communities as it fulfills its social responsibility in the development of businesses.

Addressing Social Issues for the Value Chain	44
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For more detailed CSR information, visit:

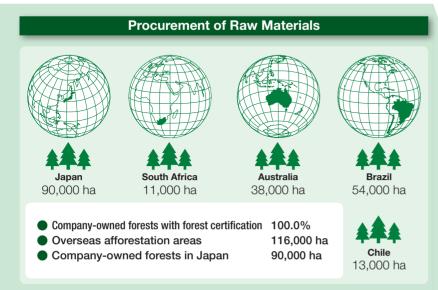
Our Environmental and Corporate Social Responsibility (CSR) website

http://www.nipponpapergroup.com/english/csr/

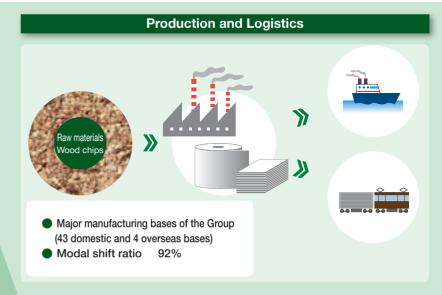
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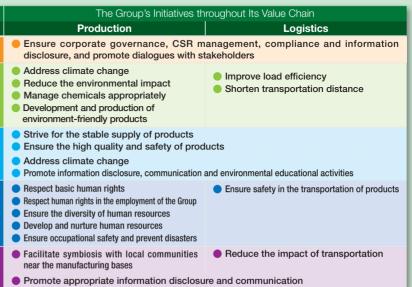
#### The Nippon Paper Group's CSR efforts throughout its value chain

Given the need for sustainable society development, the Group contributes to the establishment of a sustainable society through its core business activities.

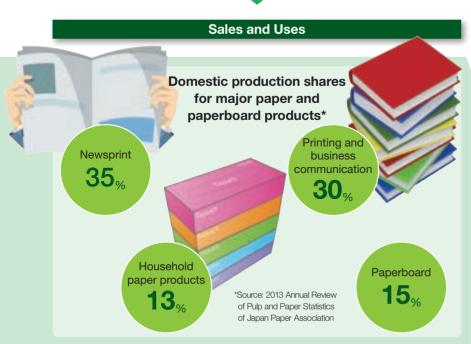


Responsibilities (Core themes under the ISO26000)	The Group's Initiatives throughout Its Value Chain  Procurement of raw materials
Managerial (Governance and fair business practice)	<ul> <li>Ensure corporate governance, CSR management, compliance and information disclosure, and promote dialogues with stakeholders</li> </ul>
Forest Management, Procurement of Raw Materials and Environment (Environment)	Sustainable procurement of forest resources     Protect and develop Company-owned forests in Japan
To Customers (Consumer issues)	Address climate change     Promote appropriate information disclosure, communication and environmental educational activities
Human Rights, Employment and Labor (Human rights and labor practice)	Check how suppliers are addressing human rights     Respect for human rights in the management of the forests
To Communities and Society (Participation in Community Activities and Contribution to the Development of Communities)	Facilitate symbiosis with overseas afforestation areas     Contribution to communities and society utilizing the     Company-owned forests in Japan     Promote appropriate information disclosure and communication



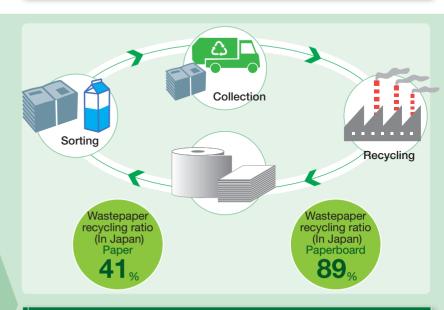


To be continued on page 46.



Responsibilities	The Group's Initiatives throughout Its Value Chain
(Core themes under the ISO26000)	Sales and Uses
Managerial (Governance and fair business practice)	<ul> <li>Ensure corporate governance, CSR management, compliance and information disclosure and promote dialogues with stakeholders</li> </ul>
Forest Management, Procurement of Raw Materials and Environment (Environment)	Offer environmentally-friendly products
To Customers (Consumer issues)	Ensure that the products are safe when used     Pursue customer satisfaction     Promote disclosure of information related to products     Address inquiries, complaints and opinions from customers     Promote information disclosure, communication and environmental educational activities     Address climate change
Human Rights, Employment and Labor (Human rights and labor practice)	Manage customers' personal information
To Communities and Society (Participation in Community Activities and Contribution to the Development of Communities)	Promote information disclosure and communication

#### Sorting, Collection, Recycling and Disposal



#### The Group's Initiatives throughout Its Value Chain

#### Sorting, Collection, Recycling, Disposal

- Ensure corporate governance, CSR management, compliance and information disclosure and promote dialogues with stakeholders
- Promote the use of wastepaper
- Promote wastepaper collection
- Promote wastepaper collection with customers
- Promote appropriate information disclosure, communication and environmental educational activities
- Address climate change
- Promote wastepaper collection with communities
- Promote information disclosure and communication

Corporate Governance Sustainability

#### **Basic Structure for Corporate Governance**

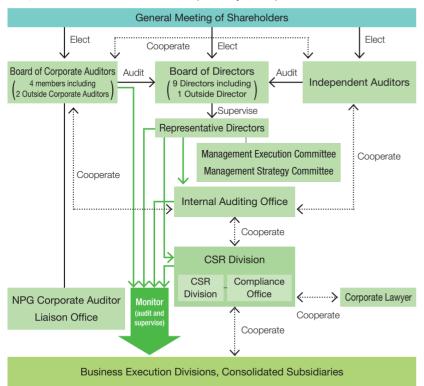
#### **Clear Separation of Business Execution from Management Functions**

The Company prioritizes fair management with enhanced transparency toward shareholders and other stakeholders.

With its reorganization as of April 1, 2013, the Company shifted from a pure holding company to an operating holding company. The Company will maintain and continue its various functions as the controller of management of the group. To this end, the Company conducts monitoring—auditing and supervising—group companies' activities and promotes compliance and growth strategies of the Group, building on its experience as a pure holding company. To separate management functions from business execution clearly as an operating holding company, the Company introduced the executive officer system and adopted an Outside Director to further enhance the management supervision function.

Through these measures, the Company is strengthening corporate governance to raise the reliability of management.

#### Corporate Governance Structure (As of July 1, 2014)



#### Roles of Each Office and Division

#### Board of Directors

The Company's Board of Directors consists of nine Directors, of which eight are internal Directors and one is an Outside Director (as of July 1, 2014). The Board of Directors determines basic policies for the management of the Company and the Nippon Paper Group, matters related to stipulations in laws, regulations and the Articles of Incorporation of the Company and other important managerial matters. The board also supervises the business execution of the Group.

Attendance of Outside Directors at the Board of Directors
(Since the election in June 2013)

100%

Attendance of Outside Corporate Auditors at the Board of Directors

100%

#### Management Execution Committee and Management Strategy Committee

In line with the shift to an operating holding company and the adoption of an executive officer system, in place of the Group Management Committee, the Management Execution Committee and the Management Strategy Committee are placed under the Board of Directors.

Activities during FY2013

Management Execution Committee : 42 Management Strategy Committee : 19

The Management Execution Committee meets once a week to assist the business execution of the Representative Directors and deliberate on important business executions. The Management Strategy Committee meets as necessary to deliberate on management strategies by business segment and other important matters related to the Group.

#### Board of Corporate Auditors

The Board of Corporate Auditors consists of four Corporate Auditors including two Outside Corporate Auditors. Of the four Corporate Auditors of the Company, three have finance and accounting-related professional knowledge. Corporate Auditors attend important meetings such as meetings of the Board of Directors, the Management Execution Committee and the Management Strategy Committee, strictly

Activities during FY2013
Board of Corporate Auditors: 13

Attendance of Outside Corporate Auditors at the Board of Corporate Auditors

100%

supervise Directors' business executions and strictly audit the Company's overall business activities to ensure their legality and fairness.

The Board of Corporate Auditors presides over the NPG Corporate Auditor Liaison Office and holds meetings regularly to discuss audit policies and methods and exchange information with corporate auditors at each Group company to reinforce the alliance and audit functions of the Group.

#### Internal Auditing Office

The Internal Auditing Office, which is directly under the President's control and consists of 14 members, conducts an internal audit of the Company and each company of the Group and a comprehensive evaluation of the internal control reporting system regarding financial reporting. The internal audits are conducted in terms of legality and fairness from fair and independent perspectives.

Corporate Governance Sustainability

#### **Enhancement of the Transparency of Management**

#### **Executive Compensation**

The standard amounts of compensation for Executive compensation limits Directors are determined according to their duties at the Company, Fixed compensation accounts for 70% of such amounts and variable compensation based on the previous year's earnings performance. in principle, accounts for 30%.

Executive category	Compensation lim
Directors:	¥800 million per year
Corporate Auditors:	¥120 million per year

Compensation for Corporate Auditors is determined by negotiations with the auditors based on their responsibilities, not linked to earnings performance.

The payment of compensation to Directors and Corporate Auditors is held within a total compensation limit approved by the General Meetings of Shareholders of the Company.

#### Basic Policy Concerning the Control of a Company

Although the Company believes that the persons who control the decisions on the financial and business policies of the Company should be the ones who contribute to ensuring and improving the Company's corporate value and the common interests of shareholders, the final decision on the ideal persons to control a company should be left to the shareholders.

However, among the actions to acquire large-scale shares of the Company and such proposals, some could significantly harm our corporate value and the common interests of shareholders in light of their purposes and after-acquisition management policies. Some entail the risk of shareholders actually being forced to sell their stock. Some do not provide enough time and/or information for shareholders to check and assess the purchase conditions and/or the Board of Directors of Company to present an alternative proposal to shareholders. There are cases that require negotiation with the purchaser to make the proposed purchase conditions more favorable.

The Company judges such persons who try to conduct a harmful acquisition to be inappropriate to control the decisions on the financial and business policies of the Company.

As a preventive system, we formulated a countermeasure policy to ensure the time and information that are necessary for shareholders to appropriately judge whether to accept a large-scale acquisition by a purchaser or for the Board of Directors of the Company to present an alternative proposal to shareholders.

#### **IR Activities**

The Company promotes IR activities, aiming for fair and timely information disclosure. Through such opportunities as shareholders' meetings, briefings and press conferences, we explain the current status of management and operations directly to shareholders and investors, listen to their opinions and requests and reflect them in our management.

To ensure attendance by as many shareholders as possible, the Company holds its annual general meeting of shareholders at a convenient venue in Tokyo. We facilitate the execution of voting rights for shareholders by



Activities during FY2013 2 operating results briefings 2 operating results conference calls 326 individual meetings

sending a convocation notice in English and establishing a service that allows shareholders to exercise their rights online. We also hold regular briefings for institutional investors and analysts to explain the outline of operating results and medium- to long-term management strategies.

With the exception of guiet periods, the Company responds positively to requests for individual meetings with institutional investors and analysts throughout the year, being cognizant of maintaining fairness in the provision of information.

#### Socially Responsible Investment (SRI)

Based on evaluation of the Group's social contribution by external entities, the Company has been selected as the benchmark of Socially Responsible Investment, which were set by investment trusts.

In May 2014, the Company was again selected as a member of the Ethibel EXCELLENCE Investment Register, which is the investment universe of Forum ETHIBEL-a Belgium-based consultancy agency for CSR and SRI. The criteria for selection cover human rights, environment, corporate governance, business behavior, community involvement and human resources. The Company was evaluated on all these criteria and recognized as performing above average in the global pulp and paper industry.



#### Information Disclosure

To disclose the status of the Company's management and activities widely to stakeholders is an important responsibility of a company. The Group discloses its corporate information pursuant to the Group's Action Charter, thereby enhancing the soundness and transparency of management. As our guideline, we formulated the Nippon Paper Group Disclosure Policy ("Disclosure Policy") in October 2005.

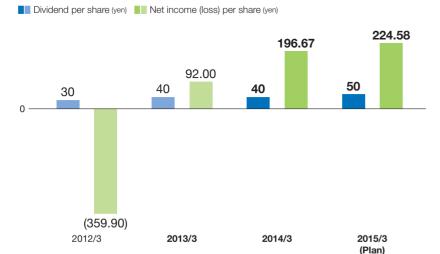
Following the guidelines of this basic policy, we comply with the provisions of the Financial Instruments and Exchange Act of Japan and other relevant laws and regulations. We also adhere to the prompt disclosure rules stipulated by securities exchanges and disclose information in a timely manner, standing on the principles of transparency, fairness and continuity. Furthermore, we disclose information that might not be required under applicable laws, regulations or prompt disclosure rules as quickly and accurately as possible if deemed to be of interest to our stakeholders and other members of society.

Information Disclosure Policy http://www.nipponpapergroup.com/english/ir/disclosure/policy/

#### **Basic Policy for Profit Distribution to Shareholders**

The Company strives to reinforce its management base, improve profitability and secure the sustainable growth of its corporate value to fulfill the expectations of shareholders.

Our basic dividend distribution policy is to provide steady cash dividend payments when possible based on a comprehensive assessment of the Group's performance while ensuring retained earnings and pay interim and year-end dividends, in principle. Interim dividends are determined by resolution of the Board of Directors and year-end dividends at the general meeting of shareholders.



#### Message from an Outside Director

Facing a Turning Point in the
Company's Business Structure and
Managerial System, I am Committed to
a Supervising Function and Providing
Useful Advice from the Perspective of
the General Shareholders



Outside Director

Yoshimitsu Aoyama

Specializing in Civil Procedure Law, I worked for the University of Tokyo for decades. Currently, I work as a specially-appointed professor for the Meiji University Graduate School of Law. Recommended by the Company's retainer law firm as Outside Director, I assumed that position in June 2013.

The reason I have been nominated as Outside Director of the Company could be my experience of having worked as Vice President of The University of Tokyo during the period of transition of a national university turning into a corporate entity and later contributed to the legislation on Civil and Criminal Law as Chairman for the Legislative Council of the Ministry of Justice (e.g., summarizing opinions).

The year 2013 was a significant turning point for the Company, shifting to the new Corporate Group structure by integrating its operating holding company and the Group's major operating companies, as well as introducing the executive officer system at the same time. The Company also adopted Outside Directors to enhance the function of supervising the corporate management. The former President Mr. Haga also insisted to maintain "outside perspective."

At the meeting of the Board of Directors and of the Management Execution Committee held on a monthly basis, I was impressed by the open and active exchange of many opinions yet in disciplined and well-organized proceedings. The role of Outside Director is to reinforce corporate governance by supervising managerial decisions toward the enhancement of corporate value on behalf of or representing the general shareholders. Such managerial decisions are made on a diverse range of issues, for which simple risk avoidance is not necessarily required. As the Company aims to transform itself to an "comprehensive biomass company" on a global scale, however, supervision and advice from the perspective of compliance and CSR will become increasingly important. I will take responsibility for duties in this area.

Although the Nippon Paper Group is one of the companies most seriously afflicted by the Great East Japan Earthquake, we reconstructed our plants and mills and revitalized our operation, and the Company's damaged financial foundation also has been recovering through companywide concerted efforts. In addition to this solid fundamental strength that achieved revitalization of the Company, it handed over to the new managerial system smoothly in fiscal 2014, revealing its high capacity for self-transformation.

I would truly appreciate any support from the shareholders and investors keeping eyes on such high potential of the Company, developing itself as an comprehensive biomass company.

Chairman and Representative Director Yoshio Haga

hold





President and Representative Director **Fumio** 

Manoshiro Number of the Company's shares held. 10.589 shares



Executive Vice President and Representative Director Hironori

**Iwase** Number of the Company's shares



Executive Vice President and Representative Director

Masaru Motomura

Number of the Company's shares 13.755 shares



Director Shuhei Marukawa

Number of the Company's shares



Kazufumi Yamasaki

Director

Number of the Company's shares 7,542 shares



Brief History

1949 Born

1974 Joined Juio Paper Co., Ltd. 2008 Appointed President and Representative Director of Nippon Paper Group, Inc. (NPG)

President and Benresentative Director of Nippon Paper Industries Co. Ltd. (NPI)

2014 Appointed Chairman and Representative Director of NPI (current position)

Responsibility and important positions:

Director of Lee & Man Paper Manufacturing Limited

#### Brief History

1953 Born

1975 Joined Jujo Paper Co., I td.

2009 Appointed Director of NPG

2013 Appointed Director of NPI

2014 Appointed President and Representative Director of NPI (current position)

#### Responsibility and important positions

Chief Executive Officer



1974 Joined Jujo Paper Co., Ltd.

2009 Appointed President and Representative Director of Nippon Daishowa Paperboard Co., Ltd. Appointed Director of NPG

2013 Appointed Executive Vice President and Representative Director of NPI (current position)

Responsibility and important positions:

In charge of the Research & Development Division

General Manager of Paperboard Division

Executive Vice President and Executive Officer

Brief History

1950 Born

1974 Joined Juio Paper Co., Ltd.

2005 Appointed Director of NPG

2013 Appointed Executive Vice President and Representative Director of NPI (current position)

#### Responsibility and important positions:

 General Manager of Financial Division and General Manager of CSR Division

Executive Vice President and Executive Officer

#### Brief History 1951 Born

1975 Joined Jujo Paper Co., Ltd. 2008 Appointed Director of NPG

2013 Appointed Director of NPI (current position) Responsibility and important positions:

General Manager of Personnel & General Affairs Division

Senior Managing Executive Officer

#### Brief History 1955 Born

1980 Joined Sanyo-Kokusaku Pulp Co., Ltd.

2012 Appointed Director of NPG

2013 Appointed Director of NPI (current position)

Responsibility and important positions: General Manager of Technical & Engineering Division, General Manager of Energy Business Division

Managing Executive Officer

#### Director Haruo **Fuiisawa**

Number of the Company's shares 5 119 shares



Number of the Company's shares hold 3.083 shares



Number of the Company's shares 0 share



Standing Corporate Auditor Mitsuo Nagoshi Number of the



Seiichi **Fusamura** Number of the Company's shares 0 share



Number of the Company's shares 0 share



Brief History 1954 Born

1979 Joined Sanvo-Kokusaku Pulp Co., Ltd. 2013 Appointed Director of NPI (current position)

#### Responsibility and important positions:

- General Manager of Raw Material & Purchasing Division
- Executive Officer



Brief History 1959 Born

1981 Joined Juio Paper Co., Ltd.

2014 Appointed Director of NPI (current position)

#### Responsibility and important positions:

- General Manager of Corporate Planning Division and in charge of Associated Companies
- Executive Officer
- Audit & Supervisory Board Member of Lintec Corporation



Brief History 1939 Born

1977 Professor Faculty of Law The University of Tokyo

1999 Vice President, The University of Tokyo

2001 Professor Emeritus The University of Tokyo

2007 Chairman, Legislative Council of the Ministry of Justice

2013 Appointed Director of NPI (current position)

#### Responsibility and important positions:

Specially-appointed Professor, Law School, Meiji University



1970 Joined Kokusaku Pulp Co., Ltd. 2014 Appointed Corporate Auditor of NPI (current position)



Company's shares 1.899 shares

Kunio Sakamoto



Brief History 1954 Born 1978 Joined Sanvo-Kokusaku Pulp Co., Ltd.

2014 Appointed Corporate Auditor of NPI (current position)



1971 Assistant Judge, Kyoto District Court

1971 Assistant Jouge, Ryou District Court 2006 President, Salitama District Court 2009 Chief Justice, Sendai High Court 2011 Chief Justice, Nagoya High Court 2012 Appointed Corporate Auditor of NPI (current position)

#### Responsibility and important positions:

I\_awver

Chairman, Public Security Examination Commission of the Ministry of Justice
 Chairman of the Labor Relations Commission, Tokyo Metropolitan Government

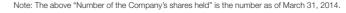


1994 Registered as Certified Public Accountant and started practicing 2005 Partner, Ernst & Young Japan (currently Ernst & Young ShinNihon LLC) 2010 Senior Partner, Ernst & Young ShinNihon LLC

#### Responsibility and important positions:

 Certified Public Accountant and President, Kunio Sakamoto Certified Tax Accountant Office

2012 Appointed Corporate Auditor of NPI (current position)



# **Topics**

## Started Selling Newly Developed "Non-Aluminum FUJIPAK" Cartons

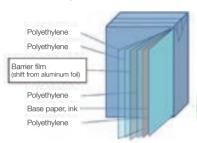
Environment-friendly aluminum foil-free liquid-packaging cartons for long-term storage of beverages at room temperature

The Company started selling aluminum foil-free liquid-packaging cartons for long-term storage of beverages at room temperature. This environment-friendly product can be collected and recycled on the same recycling routes as cartons for milk and other liquid products. This product was adopted as Eco-Friendly cartons by ITO EN, LTD., for four products in the Jujitsu Yasai (vegetables galore) series.

For liquid-packaging cartons for long-term storage of beverages at room temperature, aluminum foil had been used as a gas barrier. However, in our products, we adopted a film that has the same barrier function as aluminum foil, yet possesses recyclability, which enabled the use of general recycling route that is used for milk cartons. Now we can develop liquid packaging cartons with both features of long-term storage of beverages at room temperature and environment friendliness.

The Non-Aluminum FUJIPAK cartons, which can address eight kinds of containers with a capacity of 80 ml to 300 ml, are expected to be adopted for various beverages. Responding to rising environmental conservation needs, we will actively promote the sales of the product.

#### FUJIPAK layer of structure



Renewed ITO EN's four products as Jujitsu Yasai (vegetables galore) series for which our Non-Aluminum FUJIPAK was adopted as Eco-Friendly cartons (released on March 3, 2014)





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For more detailed financial information, see the "IR Library" under "INVESTORS" on the website of Nippon Paper Industries.

http://www.nipponpapergroup.com/english/ir/library/

Consolidated Six-Year Summary
Financial Section

#### Nippon Paper Industries Co., Ltd., and Consolidated Subsidiaries (Note 1)

(Fiscal Year Ended March 31, 2009 to Fiscal Year Ended March 31, 2014)

	2009/3	2010/3	2011/3	2012/3	2013/3	2014/3	(Notes 2) 2014/3
Fiscal year	2003/0	2010/0	2011/0	2012/0	2010/0	2014/0	2014/0
Net sales	¥ 1,188,136	¥ 1,095,233	¥ 1,099,817	¥ 1,042,436	¥ 1,025,078	¥ 1,081,277	\$ 10,600,755
Cost of sales	958,464	844,033	854,238	803,653	796,411	844,603	8,280,422
Operating income	19,951	43,149	35,608	36,524	25,145	28,536	279,765
Ordinary income	17,944	37,547	31,599	6,057	23,081	28,188	276,353
Net income (loss)	(23,330)	30,050	(24,172)	(41,675)	10,652	22,770	223,235
Capital investment	64,940	35,587	46,591	57,172	53,323	47,162	462,373
Depreciation	83,294	81,943	78,639	74,352	64,903	63,181	619,422
Free cash flow	18,988	45,974	21,987	13,488	4,212	50,902	499,039
End of fiscal year							
Total assets	¥ 1,492,027	¥ 1,500,246	¥ 1,560,592	¥ 1,527,635	¥ 1,497,729	¥ 1,480,894	\$ 14,518,569
Total current assets	436,021	450,529	515,392	546,344	507,335	505,417	4,955,069
Property, plant and equipment, net	851,921	837,698	798,482	752,501	747,423	729,179	7,148,814
Other fixed assets	204,083	212,017	246,718	228,789	242,970	246,297	2,414,676
Liabilities	1,067,475	1,040,267	1,151,829	1,160,983	1,101,269	1,054,309	10,336,363
Net assets	424,551	459,978	408,762	366,652	396,460	426,584	4,182,196
Interest-bearing debt	784,333	762,899	832,347	838,285	830,220	775,597	7,603,892
Per share data						Yen	U.S. dolla
Net income (loss)	¥ (208.60)	¥ 264.03	¥ (208.73)	¥ (359.90)	¥ 92.00	¥ 196.67	\$ 1.93
Net assets	3,601.71	3,940.06	3,496.49	3,135.48	3,391.59	3,652.76	35.81
Cash dividends	80.00	80.00	60.00	30.00	40.00	40.00	0.39
Ratios						%	
Operating income margin	1.7%	3.9%	3.2%	3.5%	2.5%	2.6%	
Net income (loss) to net sales	(2.0)	2.7	(2.2)	(4.0)	1.0	2.1	
Equity ratio	27.0	30.4	25.9	23.8	26.2	28.6	
Return on equity (ROE)	(5.4)	7.0	(5.6)	(10.9)	2.8	5.6	
Return on invested capital (ROIC)	2.4	4.0	3.5	1.5	2.9	3.3	
Return on assets (ROA)	1.9	3.2	2.7	1.2	2.3	2.7	
Debt/equity ratio (times)	1.9	1.6	1.8	1.9	1.9	1.7	
Number of employees	13,088	14,210	13,834	13,407	13,052	13,107	

#### Notes:

- Interest-bearing debt = Short-term borrowings + Long-term debt
- $\bullet \ \mathsf{Free} \ \mathsf{cash} \ \mathsf{flow} = \mathsf{Cash} \ \mathsf{flows} \ \mathsf{from} \ \mathsf{operating} \ \mathsf{activities} + \mathsf{Cash} \ \mathsf{flows} \ \mathsf{from} \ \mathsf{investing} \ \mathsf{activities} \\$
- Return on equity (ROE)
- $= {\sf Net income (loss) / [Average of beginning and end of year (Shareholders' equity + Accumulated other comprehensive income)] \times 100} \\$
- Return on invested capital (ROIC)
- = (Ordinary income + Interest expense) / (Year-end shareholders' equity + Year-end accumulated other comprehensive income + Yearend balance of interest-bearing debt) × 100
- Return on assets (ROA) = (Ordinary income + Interest expense) / Total assets × 100
- Debt / equity ratio = (Interest-bearing debt Cash and deposits) / Shareholders' equity
- We conducted a split of shares of common stock (a 100-to-1 split) effective as of January 4, 2009

Nippon Paper Group, Inc. and Nippon Paper Industries Co., Ltd. (hereinafter the "Company"), conducted an absorption-type merger and the Company was listed on the Tokyo Stock Exchange on April 1, 2013.

Therefore, the business results of the Nippon Paper Group up to the fiscal year ended March 31, 2013 appearing in this report represent those of Nippon Paper Group, Inc.

Amounts in US dollars are included solely for convenience and are translated at a rate of ¥102 = US\$1.00, the approximate rate of exchange on March 31, 2014.

Financial Overview
Financial Section

#### **Financial Position**

Consolidated assets decreased ¥16,835 million from ¥1,497,729 million at the end of March 2013 to ¥1,480,894 million at the end of March 2014. This was mainly due to a decrease in property, plant and equipment.

Current assets decreased ¥1,918 million year-on-year to ¥505,417 million.

Property, plant and equipment decreased ¥18,244 million year-on-year to ¥729,179 million, reflecting the restricted capital investment amount within the scope of depreciation.

Other fixed assets increased ¥3,327 million year-on-year to ¥246,297 million. This was mainly due to a rise in the market value of investments in securities.

Current and long-term liabilities decreased ¥46,960 million year-on-year to ¥1,054,309 million, partly due to the repayment of interest-bearing debt.

Net assets were up ¥30,124 million year-on-year to ¥426,584 million. This was mainly because retained earnings increased and translation adjustments increased due to the advanced depreciation of the yen.

As a result, the equity ratio increased 2.4 percentage points from 26.2% to 28.6%.

#### **Cash Flows**

Consolidated cash and cash equivalents decreased ¥13,664 million from the end of March 2013 to ¥97.149 million at the end of March 2014.

Net cash provided by operating activities increased ¥9,785 million year-on-year to ¥75,763 million.

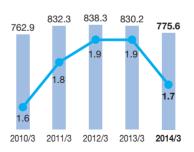
Net cash used in investing activities decreased ¥36,905 million year-on-year to ¥24,861 million. Major details of investing activities were increases in revenue from sales of investments in securities and fixed assets and a decrease in expenses for purchases of property, plant and equipment.

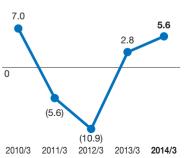
Net cash used in financing activities increased ¥51,102 million year-on-year to ¥65,487 million, mainly because the Company promoted the repayment of interest-bearing debt.

Trends in Nippon Paper Group's cash flow indicators are presented at right.

- Interest-Bearing Debt (billions of yen)
- Debt/Equity Ratio (times)

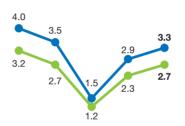






- Return on Invested Capital (ROIC) (%)
- Return on Assets (ROA) (%)

Equity Ratio (%)





2010/3 2011/3 2012/3 2013/3 2014/3

2010/3 2011/3 2012/3 2013/3 2014/3

	2010/3	2011/3	2012/3	2013/3	2014/3
Equity ratio (%)	30.4	25.9	23.8	26.2	28.6
Equity ratio based on market capitalization (%)	18.6	13.1	13.1	11.3	15.2
Interest-bearing debt/cash flow (times)	6.5	7.2	13.9	12.6	10.2
Interest coverage ratio (times)	10.8	10.2	5.1	5.4	6.4

- Equity ratio = (Year-end shareholders' equity + Year-end accumulated other comprehensive income) / Year-end total assets x 100
- Equity ratio based on market capitalization = Market capitalization / Year-end total assets × 100
- Interest-bearing debt / cash flow = Interest-bearing debt / Operating cash flow
- Interest coverage ratio = Operating cash flow / Interest paid

#### Notes:

- 1. All indicators are calculated based on consolidated financial figures.
- Market capitalization is calculated by multiplying the closing share price at year-end by the number of shares outstanding at year-end, not including treasury shares.
- 3. Calculations that include operating cash flow use cash flow from operating activities as recorded in the consolidated statements of cash flows. Interest-bearing debt includes all liabilities recorded in the consolidated balance sheets on which the Company is paying interest. Calculations that include interest paid use interest expense as recorded in the consolidated statements of cash flows.

Business and Other Risk Factors
Financial Section

The Group has identified the following factors as risks that could affect Nippon Paper Group's business performance and financial position:

#### (1) Product demand and market conditions

Nippon Paper Group engages in the mainstay pulp and paper, paper-related, wood products and construction related, and other businesses. The Group is at risk of fluctuations in demand for its products and product prices in the context of economic conditions and other factors. Such fluctuations could affect the Group's business performance and financial position.

#### (2) Manufacturing conditions

Nippon Paper Group's production activity is based on the estimated demand and production capacity of existing facilities. The Group carries out regular preventive inspections and other maintenance checks, but is at risk of a reduction in supply capability due to fires, accidents and other problems occurring at facilities, and interruptions in procurement, as well as the delivery of raw materials and fuel. Such fluctuations could affect the Group's business performance and financial position.

#### (3) Foreign exchange

Nippon Paper Group is at risk of foreign exchange rate fluctuations associated with import and export transactions. Because the Group's imports of raw materials and fuel (wood chips, heavy oil, coal and chemicals) exceed its product exports, yen depreciation against the U.S. dollar and the Australian dollar has a negative impact on business performance. The Group hedges against this risk by means such as forward contracts.

#### (4) Raw material and fuel prices

Nippon Paper Group purchases raw materials and fuels such as wood chips, waste paper, heavy oil, coal and chemicals to manufacture and sell products such as paper, pulp and others. The Group is thus at risk of input price fluctuations in domestic and international markets. Such fluctuations could affect the Group's business performance and financial position.

#### (5) Stock prices

Nippon Paper Group holds marketable shares in partner and affiliated companies and is thus at risk of share price fluctuations that could affect the Group's business performance and financial position. Such fluctuations could also affect retirement benefit expenses because of their impact on pension assets.

#### (6) Interest rates

Nippon Paper Group is at risk of interest rate fluctuations affecting its interest expense regarding interest-bearing debt, etc. Such fluctuations could affect the Group's business performance and financial position.

#### (7) Overseas businesses

Nippon Paper Group manufactures pulp and paper and operates forestry plantations and other businesses overseas in North America, South America, Scandinavia, China, Southeast Asia and Australia, etc. Although the Group takes the utmost care to minimize overseas business risk, unforeseen circumstances in those locations could affect the Group's business performance and financial position.

#### (8) Litigation

Nippon Paper Group takes the utmost care to comply with laws and regulations in the course of doing business, but is nonetheless at risk of litigation associated with criminal or civil affairs, taxation, antitrust law, product liability law, intellectual property rights and environmental and labor issues. As a result, such litigation could affect the Group's business performance and financial position.

#### (9) Impairment of fixed assets

Nippon Paper Group owns fixed assets such as production facilities and land and is at risk of a fall in the value of these assets, which could affect the Group's business performance and financial position.

#### (10) Natural disasters

In the wake of major natural disasters, including earthquakes, occurring near production and sales sites, Nippon Paper Group's performance and financial position could be negatively affected by unanticipated costs associated with repairing damage to production equipment or facilities and distribution infrastructure, as well as opportunity losses from production shutdowns and damage to products, merchandise and raw materials.

#### (11) Credit risk

Nippon Paper Group takes care to limit its credit risk, but tardy or uncollectible receivables from the operating deficiencies or bankruptcy of customers could affect the Group's business performance and financial position.

#### (12) Other risks associated with changes in business conditions, etc.

Nippon Paper Group is subject to the risk of changes in business and economic conditions and other similar circumstances arising from contingencies, which could affect the Group's business performance and financial position.

#### **Consolidated Balance Sheets**

As of March 31, 2013 and 2014

	Millions	Millions of yen				
	Marc	h 31,	March 31,			
	2013	2014	2014			
Assets						
Current assets						
Cash and deposits	¥ 110,911	¥ 97,247	\$ 953,402			
Notes and accounts receivable-trade	198,916	201,713	1,977,578			
Merchandise and finished goods	81,175	81,465	798,676			
Work in process	17,739	16,884	165,529			
Raw materials and supplies	50,388	52,899	518,618			
Deferred tax assets	7,970	16,273	159,539			
Other current assets	40,883	39,194	384,255			
Allowance for doubtful receivables	(650)	(261)	(2,559)			
Total current assets	507,335	505,417	4,955,069			
Noncurrent assets						
Property, plant and equipment						
Buildings and structures	487,605	491,774	4,821,314			
Accumulated depreciation	(341,162)	(348,323)	(3,414,931)			
Buildings and structures, net	146,442	143,450	1,406,373			
Machinery, equipment and vehicles	2,118,113	2,164,286	21,218,490			
Accumulated depreciation	(1,794,789)	(1,849,355)	(18,130,931)			
Machinery, equipment and vehicles, net	323,323	314,930	3,087,549			
Land	225,729	223,863	2,194,735			
Construction in progress	19,437	14,649	143,618			
Other	92,161	90,940	891,569			
Accumulated depreciation	(59,671)	(58,655)	(575,049)			
Other, net	32,490	32,284	316,510			
Total property, plant and equipment	747,423	729,179	7,148,814			
Intangible assets	22,724	21,804	213,765			
Investments and other assets						
Investments in securities	197,323	201,973	1,980,127			
Net defined benefit asset	_	1,562	15,314			
Deferred tax assets	7,613	9,614	94,255			
Other	16,301	12,524	122,784			
Allowance for doubtful receivables	(992)	(1,182)	(11,588)			
Total investments and other assets	220,246	224,493	2,200,912			
Total noncurrent assets	990,393	975,477	9,563,500			
Total assets	¥ 1,497,729	¥ 1,480,894	\$14,518,569			

		Millions	Thousands of U.S. dollars			
		Marc	h 31,			March 31,
	2013		20	014		2014
Liabilities						
Current liabilities						
Notes and account payable-trade	¥ 137,	861	¥ 1	30,997	\$	1,284,284
Short-term loans payable	248,	235	2	92,326		2,865,941
Accrued income taxes	3,	501		4,561		44,716
Other	86,	989		81,348		797,529
Total current liabilities	476,	588	5	09,234		4,992,490
Long-term liabilities						
Bonds payable	48,	000		48,000		470,588
Long-term loans payable	531,	992	4	32,719		4,242,343
Deferred tax liability	5,	627		16,031		157,167
Accrued retirement benefits	29,	252		_		_
Accrued environmental costs		539		783		7,676
Net defined benefit liability		_		37,650		369,118
Other	9,	268		9,889		96,951
Total long-term liabilities	624,	680	5	45,075		5,343,873
Total liabilities	1,101,	269	1,0	54,309		10,336,363
Net assets						
Shareholders' equity						
Common stock	55,	730	1	04,873		1,028,167
Capital surplus	266,	249	2	17,105		2,128,480
Retained earnings	60,	705		77,994		764,647
Treasury stock, at cost	(1,	308)		(1,336)		(13,098)
Total shareholders' equity	381,	376	3	98,636		3,908,196
Accumulated other comprehensive income						
Net unrealized holding gain on other securities	4,	708		7,814		76,608
Net deferred gain on hedges	1,	810		1,325		12,990
Translation adjustments	4,	811		21,567		211,441
Remeasurements of defined benefit plans		_		(6,463)		(63,363)
Total accumulated other comprehensive income	11,	330		24,244		237,686
Minority interests in consolidated subsidiaries	3,	753		3,703		36,304
Total net assets	396,	460	4	26,584		4,182,196
Total liabilities and net assets	¥ 1,497,	729	¥ 1,4	80,894	\$	14,518,569

#### **Consolidated Statements of Operations**

Fiscal Years ended March 31, 2013 and 2014

-	Millions	s of yen	Thousands of U.S. dollars
	2013/3	2014/3	2014/3
Net sales	¥ 1,025,078	¥ 1,081,277	\$ 10,600,755
Cost of sales	796,411	844,603	8,280,422
Gross profit	228,667	236,674	2,320,333
Selling, general and administrative		,	
expenses			
Freightage related expenses	58,940	63,418	621,745
Sales related expenses	65,481	66,085	647,892
Salaries and allowances	44,737	44,607	437,324
Other	34,362	34,025	333,578
Total selling, general and administrative expenses	203,521	208,137	2,040,559
Operating income	25,145	28,536	279,765
Other income			
Interest income	420	371	3,637
Dividend income	1,851	1,961	19,225
Equity in earnings of affiliates	4,316	6,704	65,725
Subsidy	645	1,922	18,843
Reversal profit of loss on seismic disaster	3,035	_	_
Other	4,833	4,177	40,951
Total other income	15,103	15,138	148,412
Other expenses			
Interest expense	12,038	11,259	110,382
Other	5,129	4,227	41,441
Total other expenses	17,167	15,486	151,824
Ordinary income	23,081	28,188	276,353
Extraordinary income			
Gain on sales of noncurrent assets	360	5,854	57,392
Gain on sales of investments in securities	470	3,272	32,078
Subsidy	566	_	_
Other	215	392	3,843
Total extraordinary income	1,613	9,519	93,324
Extraordinary loss			
Loss on retirement of noncurrent assets	1,699	2,053	20,127
Business restructuring expenses	2,244	1,356	13,294
Impairment loss	1,072	1,352	13,255
Other	3,632	2,446	23,980
Total extraordinary loss	8,649	7,209	70,676
Income before income taxes and minority interests in consolidated subsidiaries	16,045	30,498	299,000
Income taxes—current	4,830	6,210	60,882
Income taxes—deferred	559	1,939	19,010
Total income taxes	5,389	8,150	79,902
Income before minority interests	10,655	22,348	219,098
Minority interests in consolidated subsidiaries	2	(422)	(4,137)
Net income	¥ 10,652	¥ 22,770	\$ 223,235

#### **Consolidated Statements of Comprehensive Income**

Fiscal Years ended March 31, 2013 and 2014

	Millions	Thousands of U.S. dollars			
20	13/3	20	014/3	2	014/3
¥	10,655	¥	22,348	\$	219,098
	2,728		2,960		29,020
	625		(1,043)		(10,225)
	10,232		6,007		58,892
	6,311		11,591		113,637
	19,897		19,516		191,333
¥	30,553	¥	41,864	\$	410,431
¥	30,299	¥	42,049	\$	412,245
	254		(184)		(1,804)
	¥	2013/3  ¥ 10,655  2,728 625 10,232 6,311  19,897 ¥ 30,553  ¥ 30,299	¥ 10,655 ¥  2,728  625  10,232  6,311  19,897  ¥ 30,553 ¥  ¥ 30,299 ¥	2013/3 2014/3  ¥ 10,655 ¥ 22,348  2,728 2,960 625 (1,043) 10,232 6,007 6,311 11,591  19,897 19,516 ¥ 30,553 ¥ 41,864  ¥ 30,299 ¥ 42,049	2013/3   2014/3   2     2013/3   2014/3   2     ¥ 10,655   ¥ 22,348   \$     2,728   2,960     625   (1,043)     10,232   6,007     6,311   11,591     19,897   19,516     ¥ 30,553   ¥ 41,864   \$     ¥ 30,299   ¥ 42,049   \$

Consolidated Financial Statements

Financial Section

#### **Consolidated Statements of Changes in Net Assets**

Fiscal Years ended March 31, 2013 and 2014

					Millions	s of	yen		
					Sharehold	lers'	equity		
	Number of shares of issued common stock (Shares)	Com	ımon stock	Сар	oital surplus		Retained earnings		s treasury k, at cost
Balance at April 1, 2012	116,254,892.00	¥	55,730	¥	266,252	¥	50,849	¥	(1,307)
Changes of items during the period									
Cash dividends paid	_		_		_		(3,475)		_
Net income	_		_		_		10,652		_
Purchase of treasury stock	_		_		_		_		(8)
Disposition of treasury stock	_		_		(2)		_		7
Changes in scope of consolidation	_		_		_		2,678		_
Changes in items other than	_		_		_		_		_
shareholders' equity, net Total changes of items during the period	_		_		(2)		9,856		(1)
Balance at March 31, 2013	116,254,892.00	¥	55,730	¥	266,249	¥	60,705	¥	(1,308)
Balance at April 1, 2013	116,254,892.00	¥	49,143	¥	183,639	¥	72,942		(1,000)
Balance at beginning of year of the Company (surviving company of the absorption-type merger)	, , , , , , , , , , , , , , , , , , , ,		(49,143)		(183,639)		(72,942)		-
Balance at beginning of year on the consolidated financial statements assumed by the Company			104,873		217,106		60,705		(1,308)
Changes of items during the period									
Cash dividends paid	_		_		_		(4,633)		_
Net income	_		_		_		22,770		_
Purchase of treasury stock	_		_		_		_		(33)
Disposition of treasury stock	_		_		(0)		_		5
Changes in scope of consolidation	_		_		_		(847)		_
Change in treasury stock due to changes in equity in affiliates accounted for by equity method	-		-		_		_		(0)
Changes in items other than shareholders' equity, net	_		_		_		_		_
Total changes of items during the period			_		(0)		17,289		(27)
Balance at March 31, 2014	116,254,892.00	¥	104,873	¥	217,105	¥	77,994	¥	(1,336)

		Thousands of	f U.S.	dollars	
		Shareholde	ers' e	quity	
	Common stock	Capital surplus		etained arnings	s treasury ck, at cost
Balance at April 1, 2013	\$ 481,794	\$ 1,800,382	\$	715,118	-
Balance at beginning of year of the Company (surviving company of the absorption-type merger)	(481,794)	(1,800,382)		(715,118)	_
Balance at beginning of year on the consolidated financial statements assumed by the Company	1,028,167	2,128,490		595,147	(12,824)
Changes of items during the period					
Cash dividends paid	_	_		(45,422)	_
Net income	_	_		223,235	_
Purchase of treasury stock	_	_		_	(324)
Disposition of treasury stock	_	(0)		_	49
Changes in scope of consolidation	_	_		(8,304)	_
Change in treasury stock due to changes in equity in affiliates accounted for by equity method	_	_		_	(0)
Changes in items other than shareholders' equity, net	_	_		_	_
Total changes of items during the period	_	(0)		169,500	(265)
Balance at March 31, 2014	\$ 1,028,167	\$ 2,128,480	\$	764,647	\$ (13,098)

							Milli	ons of ye	1							
					Accumu	lated other c	omp	rehensive	inco	me				,		
	Total reholders' equity	hold (loss	unrealized ding gain a) on other acurities	gain	deferred (loss) on edges	Revaluation reserve for land	Translation adjustments		of defi	asurements ined benefit plans	com	accumulated other prehensive income	inte	inority erests in solidated sidiaries		Total net assets
¥	371,524	¥	1,866	¥	376	_	¥	(10,700)		_	¥	(8,458)	¥	3,586	¥	366,652
	(3,475)		_		_	_		_		_		_		_		(3,475)
	10,652		_		_	_		_		_		_		_		10,652
	(8)		_		_	_		_		_		_		_		(8)
	4		_		_	_		_		_		_		_		4
	2,678		_		_	_		_		_		_		_		2,678
	_		2,842		1,433	_		15,512		_		19,788		166		19,955
	9,851		2,842		1,433			15,512		_		19,788		166		29,807
¥	381,376	¥	4,708	¥	1,810		¥	4,811		_		11,330	¥	3,753	¥	396,460
¥	305,725	¥	6,166	¥	1,810	¥ 18,827	¥	(8,490)		_	¥	18,314	¥	3,676	¥	327,715
	(305,725)		(6,166)		(1,810)	(18,827)		8,490		-		(18,314)		(3,676)		(327,715)
	381,376		4,708		1,810	-		4,811		-		11,330		3,753		396,460
	(4,633)		_		_	_		_		_		_		_		(4,633)
	22,770		_		_	_		_		_		_		_		22,770
	(33)		_		_	_		_		_		_		_		(33)
	4		_		_	_		_		_		_		_		4
	(847)		_		_	_		_		_		_		_		(847)
	(0)		_		-	-		-		_		-		-		(0)
	_		3,106		(485)	_		16,756		(6,463)		12,914		(50)		12,864
	17,260		3,106		(485)			16,756		(6,463)		12,914		(50)		30,124
¥	398,636	¥	7,814	¥	1,325	_	¥	21,567	¥	(6,463)	¥	24,244	¥	3,703	¥	426,584

		Accumu	lated other co	omprehensive	income			
Total shareholders' equity	Net unrealized holding gain (loss) on other securities	Net deferred gain (loss) on hedges	Revaluation reserve for land	Translation adjustments	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Minority interests in consolidated subsidiaries	Total net assets
\$ 2,997,304	\$ 60,451	\$ 17,745	\$184,578	\$ (83,235)	_	\$179,549	\$ 36,039	\$ 3,212,892
(2,997,304)	(60,451)	(17,745)	(184,578)	83,235	_	(179,549)	(36,039)	(3,212,892)
3,738,980	46,157	17,745	_	47,167	_	111,078	36,794	3,886,863
(45,422)	_	_	_	_	_	_	_	(45,422)
223,235	_	_	_	_	_	_	_	223,235
(324)	_	_	_	_	_	_	_	(324)
39	_	_	_	_	_	_	_	39
(8,304)	_	_	_	_	_	_	_	(8,304)
(0)	_	_	_	_	_	_	_	(0)
_	30,451	(4,755)	_	164,275	(63,363)	126,608	(490)	126,118
169,216	30,451	(4,755)	_	164,275	(63,363)	126,608	(490)	295,333
\$ 3,908,196	\$ 76,608	\$ 12,990	_	\$211,441	\$ (63,363)	\$237,686	\$ 36,304	\$ 4,182,196

Thousands of U.S. dollars

#### **Consolidated Statements of Cash Flows**

Fiscal years ended March 31, 2013 and 2014

		Millions	of yen		ousands of S. dollars
	2	2013/3	2	014/3	 2014/3
Operating activities					
Income (loss) before income taxes and minority interests in consolidated subsidiaries	¥	16,045	¥	30,498	\$ 299,000
Depreciation		64,903		63,181	619,422
Amortization of goodwill		1,433		2,284	22,392
Increase (decrease) in allowance for doubtful receivables		(169)		(205)	(2,010)
Increase (decrease) in allowance for loss on seismic disaster		(10,026)		_	_
Increase (decrease) in accrued retirement benefits		(271)		_	-
Increase (decrease) in net defined benefit liability		_		(391)	(3,833)
Increase (decrease) in accrued environmental costs		(60)		244	2,392
Interest and dividend income		(2,271)		(2,333)	(22,873)
Interest expense		12,038		11,259	110,382
Equity in (earnings) losses of affiliates		(4,316)		(6,704)	(65,725)
Net loss (gain) on sales of noncurrent assets		(360)		(5,854)	(57,392)
Net loss (gain) on sales of investments in securities		(470)		(3,272)	(32,078)
Net loss on disposal of noncurrent assets		1,699		2,053	20,127
Business restructuring expenses		2,244		1,356	13,294
Impairment loss		1,072		1,352	13,255
Decrease (increase) in receivables		8,028		(230)	(2,255)
Decrease (increase) in inventories		8,722		1,069	10,480
Increase (decrease) in payables		8,486		(9,499)	(93,127)
Other		(24,256)		3,426	33,588
Subtotal		82,470		88,233	865,029
Interest and dividends received		4,026		4,703	46,108
Interest paid		(12,133)		(11,771)	(115,402)
Payments for supplementary retirement benefits		(3,256)		(8)	(78)
Income taxes paid		(5,128)		(5,392)	(52,863)
Net cash provided by (used in) operating activities	¥	65,978	¥	75,763	\$ 742,775

-	Million	Thousands of U.S. dollars	
	2013/3	2014/3	2014/3
Investing activities			
Purchases of time deposits	¥ (98)	¥ (100)	\$ (980)
Withdrawals of time deposits	97	100	980
Purchases of noncurrent assets	(58,048)	(51,414)	(504,059)
Proceeds from sales of noncurrent assets	1,390	7,218	70,765
Purchases of investments in other securities	(1,823)	(673)	(6,598)
Proceeds from sales of investments in other securities	677	15,214	149,157
Proceeds from redemption of investments in securities	_	2,500	24,510
Decrease (increase) in short-term loans receivable	(1,358)	(138)	(1,353)
Payments of long-term loans receivable	(267)	(126)	(1,235)
Collection of long-term loans receivable	370	305	2,990
Other	(2,705)	2,253	22,088
Net cash provided by (used in) investing activities	(61,766)	(24,861)	(243,735)
Financing activities			
Increase (decrease) in short-term loans payable	12,551	4,817	47,225
Proceeds from long-term loans payable	43,043	4,061	39,814
Repayment of long-term loans payable	(45,058)	(68,531)	(671,873)
Redemption of bonds	(20,000)	_	_
Purchases of treasury stock	(8)	(33)	(324)
Proceeds from sales of treasury stock	2	1	10
Cash dividends paid	(3,488)	(4,662)	(45,706)
Repayment to minority shareholders	(81)	(81)	(794)
Finance lease principal payments	(1,345)	(1,058)	(10,373)
Net cash provided by (used in) financing activities	(14,385)	(65,487)	(642,029)
Effect of exchange rate changes on cash and cash equivalents	990	768	7,529
Increase (decrease) in cash and cash equivalents	(9,183)	(13,816)	(135,451)
Cash and cash equivalents at beginning of year	119,265	109,870	1,077,157
Cash and cash equivalents at beginning of year of the Company (surviving company of the absorption-type merger)	-	(109,870)	(1,077,157)
Cash and cash equivalents at beginning of year on the consolidated financial statements assumed by the Company	-	110,813	1,086,402
Increase due to inclusion of certain subsidiaries in consolidation	731	152	1,490
Cash and cash equivalents at end of year	¥ 110,813	¥ 97,149	\$ 952,441

# **Topics**

# Increase the Production of "Sun Rouge" Next-Generation Tea with High Function

#### Product development drawing on various functionalities is highly expected

The Company has nurtured a new species of tea plant, "Sun Rouge," containing many anthocyanin, which have a function to keep the blood sugar level from rising and an anti-asthenopic function, as next-generation function tea. Also, we are promoting the development of this tea as a health food for use in salad dressings and dietary supplements.

Although seedling production of "Sun Rouge" had been considered to be difficult, the Group solved this issue with its proprietary photoautotrophic culture technology. Currently, we are establishing production bases for cutting plantlets of Sun Rouge mainly in Tokunoshima, Kagoshima Prefecture.

The Company is cultivating tea seedlings using the plantlet cutting technology nurtured in its afforestation activity and currently leads the industry in the number of tea seedling species handled. Our tea cell seedlings have been highly acclaimed for their productivity and quality. Our agricultural business is expanding steadily, boosting the number of seedlings being nurtured per year up to approximately 860,000 in 2014, double the number nurtured the previous vear.

With the technology and our assets that we have nurtured in the efforts as an comprehensive biomass company, we will continue to expand our agribusiness.







# **Corporate Data**



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#### Pulp & Paper

Consolidated Subsidiaries	Capital (¥ million)	Location	Ratio of voting rights (%)
Nippon Paper Crecia Co., Ltd.	3,067	Japan	100.00
Nippon Paper Papylia Co., Ltd.	3,949	Japan	100.00
Paper Australia Pty Ltd. (and its 7 subsidiaries)	AUD1,000 662,280	Australia	100.00
NP Trading Co., Ltd.	1,000	Japan	98.35
Kokuei Paper Co., Ltd.	100	Japan	100.00
SUN OAK CO., LTD.	75	Japan	100.00
Kitakami Paper Co., Ltd.	300	Japan	62.90
Daishowa North America Corporation	CAD1,000 165,800	Canada	100.00
Nippon Paper Industries USA Co., Ltd.	USD1,000 53	U.S.A.	100.00
Dyna Wave Holding Asia	HKD1,000 1	The British Cayman Islands	100.00
Jujo Thermal Oy	EURO1,000 7,651	Finland	100.00
Equity-method Affiliates			
North Pacific Paper Corporation	USD1,000 28	U.S.A.	50.00
Daishowa-Marubeni International Ltd.	CAD1,000 262,000	Canada	50.00
Kyodo Paper Holdings Co., Ltd.	2,381	Japan	31.06
Lee & Man Paper Manufacturing Limited	HKD1,000 117,402	The British Cayman Islands	15.30

#### Paper-Related

Consolidated Subsidiaries	Capital (¥ million)	Location	Ratio of voting rights (%)
Sakurai Co., Ltd.	120	Japan	54.49
Nippon Seitai Corporation	424	Japan	100.00
Flowric Co., Ltd.	172	Japan	100.00
Equity-method Affiliates			
Daishowa Paper Converting Co., Ltd.	235	Japan	44.68
Dixie Japan Co., Ltd.	1,059	Japan	44.44
Nippon Tokan Package Co., Ltd.	700	Japan	45.00
Lintec Corporation	23,201	Japan	31.00

#### **Wood Products and Construction Related**

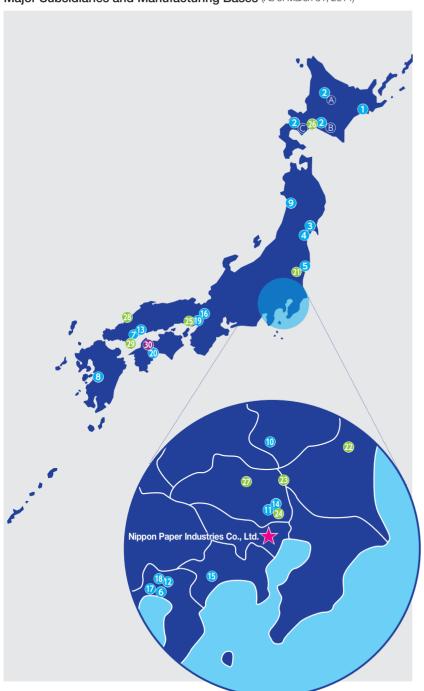
Consolidated Subsidiaries	Capital (¥ million)	Location	Ratio of voting rights (%)
Nippon Paper Lumber Co., Ltd.	440	Japan	100.00
Nippon Paper Unitec Co., Ltd.	40	Japan	100.00
Kokusaku Kiko Co., Ltd.	60	Japan	100.00
Nippon Paper Ishinomaki Technology Co., Ltd.	40	Japan	100.00
Kunimoku House Co., Ltd.	20	Japan	100.00
PAL Wood Material	50	Japan	100.00
PAL Co., Ltd.	50	Japan	100.00
N&E Co., Ltd.	3,750	Japan	70.00
Daishowa Uniboard Co., Ltd.	490	Japan	100.00
South East Fibre Exports Pty. Ltd.	AUD1,000 7,500	Australia	62.50
Nanei Co., Ltd.	30	Japan	100.00
Nichimoku Fancy Materials Co., Ltd.	50	Japan	100.00
Nippon Paper Resources Australia Pty. Ltd.	AUD1,000 26,500	Australia	100.00

#### Other

Capital (¥ million)	Location	Ratio of voting rights (%)
160	Japan	100.00
80	Japan	100.00
70	Japan	100.00
25	Japan	100.00
5,576	Japan	100.00
710	Japan	100.00
480	Japan	100.00
40	Japan	44.00
200	Japan	32.50
	(¥ million)  160  80  70  25  5,576  710  480	(¥ million) Location  160 Japan  80 Japan  70 Japan  25 Japan  5,576 Japan  710 Japan  480 Japan  480 Japan

**Domestic Network** Corporate Data

Maior Subsidiaries and Manufacturing Bases (As of March 31, 2014)



#### **Pulp and Paper**

#### Nippon Paper Industries Co., Ltd.

4-6. Kanda-Surugadai, Chivoda-ku, Tokvo 101-0062. Japan

Tel: +81-3-6665-1111

#### 1 Kushiro Mill (Hokkaido)

- Hokkaido Mill (Hokkaido)
- Asahikawa
- (B) Yufutsu
- C Shiraoi
- 3 Ishinomaki Mill (Miyaqi)
- 4 Iwanuma Mill (Miyagi)
- 5 Nakoso Mill (Fukushima)
- 1 Tokyo Mill (Saitama)
- (15) Kaisei Mill (Kanagawa)
- (6) Kvoto Mill (Kvoto)
- Kovo Mill (Shizuoka)

6 Fuii Mill (Shizuoka)

Akita Mill (Akita)

Iwakuni Mill (Yamaguchi)

10 Ashikaga Mill (Tochigi)

(2) Yoshinaga Mill (Shizuoka) (B) Otake Mill (Hiroshima)

Soka Mill (Saitama)

(8) Yatsushiro Mill (Kumamoto)

- (18) Harada Mill (Shizuoka) Suita Mill (Osaka)
- M Kochi Mill (Kochi)

#### Nippon Paper Crecia Co., Ltd.

4-6, Kanda-Surugadai, Chiyoda-ku, Tokyo 101-0062. Japan

Tel: +81-3-6665-5300. Fax: +81-3-6665-0370

#### Nippon Paper Papylia Co., Ltd.

4-6. Kanda-Surugadai, Chivoda-ku, Tokvo 101-0062. Japan

Tel: +81-3-6665-5800, Fax: +81-3-3251-1878

#### NP Trading Co., Ltd.

4-6. Kanda-Surugadai, Chiyoda-ku, Tokyo 101-0062, Japan

Tel: +81-3-6665-7032

#### **Paper-Related**

- NAKOSO FILM CO., LTD. (Fukushima)
- 22 ISHIOKA KAKO CO., LTD. (Ibaraki)
- EGAWA PAPER-PAK CO., LTD. (Ibaraki)
- 24 SOKA PAPER-PAK CO., LTD. (Saitama)
- 3 MIKI PAPER-PAK CO., LTD. (Hyogo)
- Chemical Division, Nippon Paper Industries Co., Ltd.
- 26 Yufutsu Works (Hokkaido)
- Higashimatsuyama Works (Saitama)
- 28 Gotsu Works (Shimane)
- Iwakuni Works (Yamaguchi)

#### Wood Products and Construction Related Other

#### Nippon Paper Lumber Co., Ltd.

4-6, Kanda-Surugadai, Chiyoda-ku, Tokyo 101-0062, Japan

Tel: +81-3-6665-7500. Fax: +81-3-6665-0390

#### SHIKOKU COCA-COLA BOTTLING CO., LTD.

1378 Kasuga-cho, Takamatsu, Kagawa 761-0197, Japan

Tel: +81-87-841-9191. Fax: +81-87-841-5292

M Komatsu Mill (Ehime)

#### Nippon Paper Development Co., Ltd.

1-9, Horifune 1-chome, Kita-ku, Tokyo 114-8555, Japan

Tel: +81-3-3914-6161, Fax: +81-3-3914-3706

Overseas Network Corporate Data

Overseas Branches and Offices (As of April 1, 2014)



#### **Pulp and Paper**

#### Nippon Paper Industries Co., Ltd.

#### 1 Longview Office

P.O.Box 699, 3001 Industrial Way, Longview, WA 98632 U.S.A.

Tel: +1-360-636-6400 Fax: +1-360-423-1514

#### 2Bangkok Representative Office

161/1 SG. Tower 12th Fl., #1202, Soi Mahadlek Luang 3. Raidamri Rd., Lumpini, Pathumwan, Bangkok, 10330, Thailand

Tel: +66-0-2651-8093 Fax: +66-0-2651-9954

#### China Office

Room 313, Tianxiang Building, No. 1068, Maotai Road, Changning District, Shanghai, 200336, China

Tel: +86-21-6145-3235 Fax : +86-21-6145-3237

#### Concepción Office

Cochrane 361, Concepción, Chile

Tel: +56-41-2-244300 Fax: +56-41-2-259541

#### SPietermaritzburg Office

Suite C1, Regal House, No.7 Montrose Park Boulevard, Victoria Country Club Estate, Montrose, Pietermaritzburg.

3201, Republic of South Africa Tel: +27-33-347-0231 Fax: +27-33-347-0231

#### **6** Europe Office

Hellersbergstr.2.41460 Neuss Postfach 101247.41412 Neuss. Germany

Tel: +49-21-31-16-98-0 Fax: +49-21-31-16-98-31

#### NP Trading Co., Ltd.

#### Jakarta Office

Nusantara Building 4th Floor, Jl.MH Thamrin No.59. Jakarta 10350. Indonesia

Tel: +62-21-3193-5434 Fax: +62-21-3193-5572

#### 8 Malavsia Office

B-3A-26, Jalan Tropicana Selatan 1. Merchant Square, 47410, Petaling Jaya, Selangor, Malaysia

Tel: +60-3-7885-8990 Fax: +60-3-7885-8229

#### OHochiminh Office

Hochiminh Representative Office Unit 1001. 10Th Floor, ZEN PLAZA, 54-56 Nguyen Trai Street, District 1, Ho Chi Minh City VIETNAM

Tel : +84-8-3926-0358 Fax: +84-8-3926-0359

#### Taiwan Office

Taiwan Representative Office(Unified Business No.53014714)#2.10F No.77 Sec.2 Chunghwa E.RD. Tainan Taiwan R.O.C

Tel: +886-6-335-0318 Fax: +886-6-290-6475

#### Major Overseas Subsidiaries and Affiliates (As of April 1, 2014)



#### ASIA

#### 1 Nippon Paper-Pak Trading Shanghai Co., Ltd.

Room 203, No.4 Building, No.641 Tianshan Road, Chananina District, Shanahai, 200336, China

Tel : +86-21-3253-3901 Fax: +86-21-3253-3903

#### Everwealth Paper Industries (Shanghai) Co., Ltd.

589 Qianpu Rd., Songjiang E. Development Zone, Songiiang District, Shanghai, 201612, China

Tel: +86-21-5764-5189 Fax: +86-21-5764-5118

#### Nippon Paper Industries Trading (Shanghai) Co., Ltd.

#### Shanghai Office

Room 313, Tianxiang Building, No. 1068, Maotai Road, Changning District, Shanghai, 200336, China

Tel: +86-21-6145-3260 Fax: +86-21-6145-3237

#### △Beiiing Office

Room 1311, Air China Plaza, No.36 Xiao Yun Road, Chaoyang District, Beijing, 100027, China

Tel: +86-10-6566-7148 Fax: +86-10-6566-7145

#### 5 Paper Products Marketing (Singapore) Pte. Ltd.

237 Alexandra Road #04-05 The Alexcier, Singapore 159929

Tel : +65-6220-2488 Fax: +65-6226-4483

#### 6 Paper Products Marketing Pte. Ltd. (Malaysia Branch)

Suite 25 - 03. Level 25.

Centro Office Tower No.8

Jalan Batu Tiga Lama.

41300 Klang, Selangor, Malaysia Tel: +603-3344-5805, +603-3344-5806

Fax : +603-3344-5807

#### Paper Products Marketing (Hong Kong) Ltd.

Unit A&B 15/F Yue Hing Bldg., 103 Hennessy Rd. Wanchai, Hong Kong

Tel: +852-2528-6113 Fax : +852-2528-6066

#### 3 Paper Products Marketing (Taiwan) Ltd.

8F-5-2 No.51 Sec.2 Keelung Rd Taipei Taiwan

Tel: +886-2-2739-8607

Fax: +886-2-2737-2344, +886-2-2738-1537

#### ONP Trading Co., (H.K.) Ltd.

13/F. Yue Hing Building, 103 Hennessy Road. Wanchai, Hong Kong

Tel: +852-2504-5995 Fax: +852-2504-1953

#### MP Trading (S) Pte. Ltd.

#04-04/05 The Alexcier NO.237 Alexandra 159929. Singapore

Tel: +65-6222-0318 Fax: +65-6225-1978

#### 11 NP Trading (Bangkok) Co., Ltd.

SG Tower, 161/1 Floor 12, Room 1202, Soi Mahadlek Luang 3. Raidamri Road, Lumpini. Pathumwan, Bangkok, Thailand, 10330

Tel: +66-2651-8091 Fax: +66-2651-9954

#### (I)San-Mic Trading Co., (Shenzhen) Ltd.

Room 2811. News Building 1st. No. 1002 Shen Nan Zhong Rd., Futian Area. Shenzhen city P.R.O., China

Tel : +86-755-2595-1177 Fax: +86-755-2595-1186

#### **®Siam Nippon Industrial Paper Co., Ltd.**

19 Moo 19 Saeng-Xuto Road, Tambol Thapa, Amphure Ban Pong, Ratchaburi 70110, Thailand

Tel: +66-3220-0746-60 Fax: +66-3220-1212

Overseas Network

Corporate Data



#### **OCEANIA**

#### 1 South East Fibre Exports Pty. Ltd.

P.O.Box 189, Jews Head, Edrom Road, Eden, N.S.W. 2551, Australia

Tel: +61-2-6496-0222 Fax: +61-2-6496-1204

#### Nippon Paper Resources Australia Ptv. Ltd.

307 Ferntree Gully Road, Mt Waverley, Victoria, 3149, Australia

Tel: +61-3-8540-2599 Fax: +61-3-8540-2590

#### SPaper Australia Pty. Ltd.

307 Ferntree Gully Road, Mt Waverley, Victoria, 3149, Australia

Tel : +61-3-8540-2300 Fax : +61-3-8540-2280

#### OPaper Products Marketing Pty. Ltd.

307 Ferntree Gully Road, Mt Waverley, Victoria, 3149, Australia

Tel: +61-3-8540-2391 Fax: +61-3-8540-2292



#### NORTH AND SOUTH AMERICA

#### **1**North Pacific Paper Corporation

P.O.Box 2069, 3001 Industrial Way, Longview, WA 98632 LLS A

Tel : +1-360-636-6400 Fax : +1-360-423-1514

#### 2Nippon Paper Industries USA Co., Ltd.

1815 Marine Drive, Port Angeles, WA 98363 LLS A

Tel : +1-360-457-4474 Fax : +1-360-452-6576

#### 3 Daishowa North America Corporation

Suite 700-510 Burrard Street, Vancouver, B.C. V6C 3A8, Canada

Tel : +1-604-801-6628 Fax : +1-604-801-6658

#### ODaishowa-Marubeni International Ltd.

Suite 700-510 Burrard Street, Vancouver, B.C. V6C 3A8, Canada

Tel: +1-604-684-4326 Fax: +1-604-684-0512

#### **⑤**Paper Products Marketing (USA) Inc.

Suite 370, 4380 S.W. Macadam Avenue, Portland, Oregon, 97239, USA

Tel : +1-503-227-6615 Fax : +1-503-222-6417

#### 6 Volterra S.A.

Cochrane 361, Concepción, Chile

Tel: +56-41-2-244300 Fax: +56-41-2-259541

#### Amapa Florestal e Celulose S.A.

Rua Claudio Lucio Monteiro, S/N, 68925-000, Santana AP, Brazil

Tel: +55-96-3281-8004 Fax: +55-96-3281-8039



#### **EUROPE**

#### 1 Juio Thermal Ov

P.O. Box 92, FI-27501 Kauttua, Finland

Tel : +358-10-303-200 Fax : +358-10-303-2419

#### 2Fröhlen-Reddemann GMBH

Hellersbergstr.2. 41460 Neuss Postfach 101247, 41412 Neuss, Germany

Tel: +49-21-31-16-98-0 Fax: +49-21-31-16-98-31



#### **AFRICA**

#### 1 Nippon-SC Tree Farm S.A. (Pty) Ltd.

P.O.Box 2253, Parklands 2121, Republic of South Africa

Tel: +27-11-784-9120 Fax: +27-11-784-9122

**Company name:** Nippon Paper Industries Co., Ltd.

**Head office:** 4-6, Kanda-Surugadai,

Chiyoda-ku, Tokyo 101-0062, Japan

**Establishment:** August 1, 1949

**Number of** 5,039 (non-consolidated) **employees:** 13,107 (consolidated)

**Capital:** ¥104,873 million

#### Corporate history:

February 1873	Established Shoshi Kaisha
November 1893	Shoshi Kaisha changed its trade name to Oji Paper Company
June 1938	Established Kokusaku Pulp Co., Ltd.
September 1938	Daishowa Paper Manufacturing Co., Ltd., started operation.
November 1946	Established Sanyo Pulp Co., Ltd.
August 1949	Established Jujo Paper Co., Ltd., due to dissolution of Oji Paper
March 1972	Sanyo Pulp merged with Kokusaku Pulp into Sanyo-Kokusaku Pulp Co., Ltd.
April 1993	Jujo Paper merged with Sanyo-Kokusaku Pulp into Nippon Paper Industries Co., Ltd.
March 2001	Nippon Paper Industries and Daishowa Paper Manufacturing integrated management and established Nippon Unipac Holding
October 2004	Nippon Unipac Holding changed its trade name to Nippon Paper Group, Inc.
April 2013	Nippon Paper Group, Inc. merged with Nippon Paper Industries and started operation as Nippon Paper Industries.

#### Shares

Number of shares authorized to be issued: 300,000,000 shares

Number of shares issued: 116,254,892 shares

(Including 292,801 shares of treasury stock)

Number of shareholders: 67.690

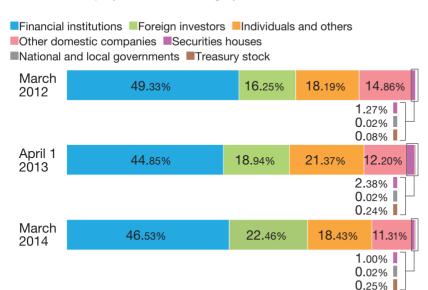
#### Major shareholders

Name	Shares held (Thousand shares) <sup>1</sup>	Shareholding ratio (%) <sup>2</sup>
Japan Trustee Services Bank, Ltd. (Trust Account)	11,522	9.94
The Master Trust Bank of Japan, Ltd. (Trust Account)	6,701	5.78
Mizuho Bank, Ltd.	4,341	3.74
Rengo Co., Ltd.	3,351	2.89
Nippon Life Insurance Company	3,263	2.81
Nippon Paper Industries Employee Share Ownership	3,258	2.81
THE BANK OF NEW YORK – JASDEC TREATY ACCOUNT	2,566	2.21
Mitsui Life Insurance Company Limited	2,258	1.95
Sumitomo Mitsui Banking Corporation	1,993	1.72
NORTHERN TRUST CO. (AVFC) RE 15PCT TREATY ACCOUNT	1,782	1.54

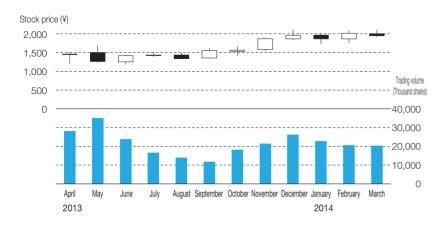
<sup>1.</sup> Amounts less than a thousand shares held are truncated.

<sup>2.</sup> The shareholding ratio was calculated deducting treasury stock of 292,801 shares.

#### Share ownership by shareholder category



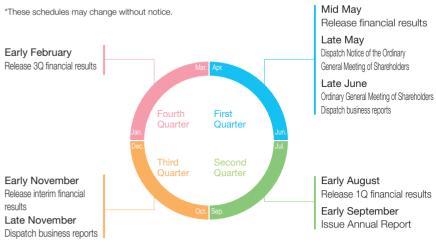
#### Stock price and trading volume trends



#### Investor Information

Company name	Nippon Paper Industries Co., Ltd.
Company code	3863
Listings	Tokyo Stock Exchange
Fiscal year	April 1 to March 31
Ordinary General Meeting of Shareholders Season of the meeting	Within three months of the day following the fiscal year-end
Register and transfer agent	Sumitomo Mitsui Trust Bank, Limited 4-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo, Japan
Contact for inquiry and mailing address	Stock Transfer Agency Department Sumitomo Mitsui Trust Bank, Limited 8-4, Izumi 2-chome, Suginami-ku, Tokyo 168-0063, Japan Phone: 0120-78-2031 (Toll free in Japan)
Independent auditor	Ernst & Young ShinNihon LLC

#### IR Calendar



#### Introduction of the papers utilized in this Annual Report

- Cover: U-light Natural F (157.0g/m²) produced by Nippon Paper Industries Co., Ltd.
- Contents: **b7 Bulky** (95.0g/m²) produced by Nippon Paper Industries Co., Ltd.